



Axon Enterprise, Inc.
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Q-666463-45707.531JE

Issued: 02/19/2025

Quote Expiration:

Estimated Contract Start Date: 05/01/2025

Account Number: 584358

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Oneida City Code 108 Main Street Oneida, NY 13421 USA	Oneida City Code Enforcement 108 Main Street Oneida NY 13421 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jake Edelen Phone: Email: jedelen@axon.com Fax:	Kyle Lovell Phone: 315.363.9111 Email: klovell@oneidacityny.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$16,378.86
ESTIMATED TOTAL W/ TAX	\$16,378.86

Discount Summary

Average Savings Per Year	\$184.24
TOTAL SAVINGS	\$921.21

Payment Summary

Date	Subtotal	Tax	Total
Apr 2025	\$5,252.26	\$0.00	\$5,252.26
Apr 2026	\$2,781.65	\$0.00	\$2,781.65
Apr 2027	\$2,781.65	\$0.00	\$2,781.65
Apr 2028	\$2,781.65	\$0.00	\$2,781.65
Apr 2029	\$2,781.65	\$0.00	\$2,781.65
Total	\$16,378.86	\$0.00	\$16,378.86

Quote Unbundled Price:	\$17,300.07
Quote List Price:	\$17,300.07
Quote Subtotal:	\$16,378.86

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
H00003	AB4 1-Bay Dock Bundle	3			\$229.00	\$229.00	\$687.00	\$0.00	\$687.00
H00001	AB4 Camera Bundle	3			\$899.00	\$594.53	\$1,783.59	\$0.00	\$1,783.59
A la Carte Software									
73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	3	60		\$27.12	\$27.12	\$4,881.60	\$0.00	\$4,881.60
BasicLicense	Basic License Bundle	3	60		\$16.27	\$16.25	\$2,925.00	\$0.00	\$2,925.00
ProLicense	Pro License Bundle	1	60		\$48.82	\$48.75	\$2,925.00	\$0.00	\$2,925.00
A la Carte Warranties									
100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	3	49		\$6.07	\$6.07	\$892.29	\$0.00	\$892.29
100942	AXON BODY 4 - EXT WARRANTY - CAMERA	3	49		\$15.54	\$15.54	\$2,284.38	\$0.00	\$2,284.38
Total							\$16,378.86	\$0.00	\$16,378.86

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 1-Bay Dock Bundle	100201	AXON BODY 4 - DOCK - SINGLE BAY	3	1	04/01/2025
AB4 1-Bay Dock Bundle	71104	AXON - DOCK/DATAPORT POWERCORD - NORTH AMERICA	3	1	04/01/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	3	1	04/01/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	4	1	04/01/2025
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	4	1	04/01/2025
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	4	1	04/01/2025

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	3	05/01/2025	04/30/2030
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	3	05/01/2025	04/30/2030
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	3	05/01/2025	04/30/2030
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	1	05/01/2025	04/30/2030
A la Carte	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	3	05/01/2025	04/30/2030

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	3	04/01/2026	04/30/2030
A la Carte	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	3	04/01/2026	04/30/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	108 Main Street	Oneida	NY	13421	USA

Payment Details

Apr 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront Hardware	H00001	AB4 Camera Bundle	3	\$1,783.59	\$0.00	\$1,783.59
Upfront Hardware	H00003	AB4 1-Bay Dock Bundle	3	\$687.00	\$0.00	\$687.00
Year 1	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	3	\$456.88	\$0.00	\$456.88
Year 1	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	3	\$178.46	\$0.00	\$178.46
Year 1	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	3	\$976.33	\$0.00	\$976.33
Year 1	BasicLicense	Basic License Bundle	3	\$585.00	\$0.00	\$585.00
Year 1	ProLicense	Pro License Bundle	1	\$585.00	\$0.00	\$585.00
Total				\$5,252.26	\$0.00	\$5,252.26

Apr 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	3	\$456.88	\$0.00	\$456.88
Year 2	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	3	\$178.46	\$0.00	\$178.46
Year 2	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	3	\$976.31	\$0.00	\$976.31
Year 2	BasicLicense	Basic License Bundle	3	\$585.00	\$0.00	\$585.00
Year 2	ProLicense	Pro License Bundle	1	\$585.00	\$0.00	\$585.00
Total				\$2,781.65	\$0.00	\$2,781.65

Apr 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	3	\$456.88	\$0.00	\$456.88
Year 3	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	3	\$178.46	\$0.00	\$178.46
Year 3	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	3	\$976.31	\$0.00	\$976.31
Year 3	BasicLicense	Basic License Bundle	3	\$585.00	\$0.00	\$585.00
Year 3	ProLicense	Pro License Bundle	1	\$585.00	\$0.00	\$585.00
Total				\$2,781.65	\$0.00	\$2,781.65

Apr 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	3	\$456.88	\$0.00	\$456.88
Year 4	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	3	\$178.46	\$0.00	\$178.46
Year 4	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	3	\$976.31	\$0.00	\$976.31
Year 4	BasicLicense	Basic License Bundle	3	\$585.00	\$0.00	\$585.00
Year 4	ProLicense	Pro License Bundle	1	\$585.00	\$0.00	\$585.00
Total				\$2,781.65	\$0.00	\$2,781.65

Apr 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	3	\$456.88	\$0.00	\$456.88
Year 5	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	3	\$178.46	\$0.00	\$178.46
Year 5	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	3	\$976.31	\$0.00	\$976.31
Year 5	BasicLicense	Basic License Bundle	3	\$585.00	\$0.00	\$585.00
Year 5	ProLicense	Pro License Bundle	1	\$585.00	\$0.00	\$585.00
Total				\$2,781.65	\$0.00	\$2,781.65

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

2/19/2025

