



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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Q-755057-45978JE

Issued: 11/17/2025

Quote Expiration: 12/15/2025

Estimated Contract Start Date: 02/01/2026

Account Number: 127906

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Oneida City Police Dept. - NY 108 Main St Oneida, NY 13421-1606 USA	Oneida City Police Dept. - NY 108 Main St Oneida NY 13421-1606 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jake Edelen Phone: Email: jedelen@axon.com Fax:	Steven Lowell Phone: 3153639111 Email: slowell@oneidacityny.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$154,948.79
ESTIMATED TOTAL W/ TAX	\$154,948.79

Discount Summary

Average Savings Per Year	\$31,928.85
TOTAL SAVINGS	\$159,644.25

Payment Summary

Date	Subtotal	Tax	Total
Jan 2026	\$25,000.03	\$0.00	\$25,000.03
Jan 2027	\$32,487.19	\$0.00	\$32,487.19
Jan 2028	\$32,487.19	\$0.00	\$32,487.19
Jan 2029	\$32,487.19	\$0.00	\$32,487.19
Jan 2030	\$32,487.19	\$0.00	\$32,487.19
Total	\$154,948.79	\$0.00	\$154,948.79

Quote Unbundled Price:	\$314,598.40
Quote List Price:	\$260,156.20
Quote Subtotal:	\$154,948.79

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER BALANCE - SOFTWARE AND SERVICES	1			\$1.00	(\$28,542.57)	(\$28,542.57)	\$0.00	(\$28,542.57)
100552	TRANSFER BALANCE - GOODS	1			\$1.00	(\$20,111.68)	(\$20,111.68)	\$0.00	(\$20,111.68)
BWCUwTAP	BWC Unlimited with TAP	31	60	\$128.93	\$99.66	\$99.66	\$185,367.60	\$0.00	\$185,367.60
A la Carte Hardware									
H00001	AB4 Camera Bundle	3			\$899.00	\$899.00	\$2,697.00	\$0.00	\$2,697.00
H00001	AB4 Camera Bundle	28			\$899.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	4			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	31	60		\$10.85	\$0.00	\$0.00	\$0.00	\$0.00
73618	AXON COMMUNITY REQUEST	31	60		\$10.85	\$8.35	\$15,538.44	\$0.00	\$15,538.44
Total							\$154,948.79	\$0.00	\$154,948.79

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	3	1	01/01/2026
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	28	1	01/01/2026
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1	1	01/01/2026
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	4	1	01/01/2026
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	31	1	01/01/2026
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	4	1	01/01/2026
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	31	1	01/01/2026
AB4 Camera Bundle	74020	AXON BODY - MOUNT - MAGNET FLEXIBLE RAPIDLOCK	4	1	01/01/2026
AB4 Camera Bundle	74020	AXON BODY - MOUNT - MAGNET FLEXIBLE RAPIDLOCK	31	1	01/01/2026
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	4	1	01/01/2026
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	4	1	01/01/2026
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	4	1	01/01/2026
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	32	1	07/01/2028
BWC Unlimited with TAP	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	4	1	07/01/2028
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	32	1	01/01/2031
BWC Unlimited with TAP	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	4	1	01/01/2031

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	31	02/01/2026	01/31/2031
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	31	02/01/2026	01/31/2031
A la Carte	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	31	02/01/2026	01/31/2031
A la Carte	73618	AXON COMMUNITY REQUEST	31	02/01/2026	01/31/2031

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	31	01/01/2027	01/31/2031
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	1	01/01/2027	01/31/2031
BWC Unlimited with TAP	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	4	01/01/2027	01/31/2031

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	108 Main St	Oneida	NY	13421-1606	USA

Payment Details

Jan 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Transfer Value	100552	TRANSFER BALANCE - GOODS	1	(\$20,111.68)	\$0.00	(\$20,111.68)
Transfer Value	100553	TRANSFER BALANCE - SOFTWARE AND SERVICES	1	(\$28,542.57)	\$0.00	(\$28,542.57)
Upfront Payment	H00001	AB4 Camera Bundle	3	\$2,697.00	\$0.00	\$2,697.00
Year 1	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	31	\$0.00	\$0.00	\$0.00
Year 1	73618	AXON COMMUNITY REQUEST	31	\$5,487.97	\$0.00	\$5,487.97
Year 1	BWCUwTAP	BWC Unlimited with TAP	31	\$65,469.31	\$0.00	\$65,469.31
Year 1	H00001	AB4 Camera Bundle	28	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Total				\$25,000.03	\$0.00	\$25,000.03

Jan 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	31	\$0.00	\$0.00	\$0.00
Year 2	73618	AXON COMMUNITY REQUEST	31	\$2,512.62	\$0.00	\$2,512.62
Year 2	BWCUwTAP	BWC Unlimited with TAP	31	\$29,974.57	\$0.00	\$29,974.57
Year 2	H00001	AB4 Camera Bundle	28	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Total				\$32,487.19	\$0.00	\$32,487.19

Jan 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	31	\$0.00	\$0.00	\$0.00
Year 3	73618	AXON COMMUNITY REQUEST	31	\$2,512.62	\$0.00	\$2,512.62
Year 3	BWCUwTAP	BWC Unlimited with TAP	31	\$29,974.57	\$0.00	\$29,974.57
Year 3	H00001	AB4 Camera Bundle	28	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Total				\$32,487.19	\$0.00	\$32,487.19

Jan 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	31	\$0.00	\$0.00	\$0.00
Year 4	73618	AXON COMMUNITY REQUEST	31	\$2,512.62	\$0.00	\$2,512.62
Year 4	BWCUwTAP	BWC Unlimited with TAP	31	\$29,974.57	\$0.00	\$29,974.57
Year 4	H00001	AB4 Camera Bundle	28	\$0.00	\$0.00	\$0.00
Year 4	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Total				\$32,487.19	\$0.00	\$32,487.19

Jan 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	31	\$0.00	\$0.00	\$0.00
Year 5	73618	AXON COMMUNITY REQUEST	31	\$2,512.62	\$0.00	\$2,512.62
Year 5	BWCUwTAP	BWC Unlimited with TAP	31	\$29,974.57	\$0.00	\$29,974.57
Year 5	H00001	AB4 Camera Bundle	28	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	4	\$0.00	\$0.00	\$0.00
Total				\$32,487.19	\$0.00	\$32,487.19

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-453615,

Agency is terminating those contracts effective 2/1/2026. Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Transfer Balance of -\$48,654.25

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes aforementioned above. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Exceptions to Standard Terms and Conditions

Additional \$24,022.76 taken off total amount of the quote after credits and TAP applied.

Signature

Date Signed

11/17/2025

