

Sandy Lapera

From: William Clark
Sent: Wednesday, October 30, 2024 10:23 AM
To: Sandy Lapera
Subject: Vehicle quotes

Good morning Sandy.

I just forwarded you the emails from Enterprise that has all the quotes attached.

Things to note:

1. The quote from T&D for the Traverse vehicles is times 3.
2. The quote for the upfit of 2 pursuit explorers from 2 current explorers is times 2.

Let me know if there's anything further you need from us on the fleet.

Thank you.



Assistant Chief William Clark
Oneida City Police Department
108 Main Street
Oneida, NY 13421

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Prepared For: City of Oneida
Lowell, Steve

Date 10/29/2024
AE/AM NMM/FEA

Unit

Year 2025 Make RAM Model ProMaster 1500

Series Low Roof Cargo Van 136 in. WB

Vehicle Order Type Ordered Term 48 State NY Customer# 589393

| | |
|--------------|---|
| \$ 44,753.00 | Capitalized Price of Vehicle ¹ |
| \$ 0.00 | Sales Tax <u>0.0000%</u> State <u>NY</u> |
| \$ 103.00 | Initial License Fee |
| \$ 0.00 | Registration Fee |
| \$ 405.00 | Other: (See Page 2) |
| \$ 0.00 | Capitalized Price Reduction |
| \$ 9,000.00 | Gain Applied From Prior Unit |
| \$ 0.00 | Security Deposit |
| \$ 0.00 | Taxes |

| | |
|------------------|---|
| \$ 36,158.00 | Total Capitalized Amount (Delivered Price) |
| \$ 596.61 | Depreciation Reserve @ <u>1.6500%</u> |
| \$ 191.96 | Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ² |
| \$ 788.57 | Total Monthly Rental Excluding Additional Services |

Additional Fleet Management

Master Policy Enrollment Fees

| | |
|---------|--|
| \$ 0.00 | Commercial Automobile Liability Enrollment |
| | Liability Limit <u>\$0.00</u> |

| | |
|---------|----------------------------|
| \$ 0.00 | Physical Damage Management |
|---------|----------------------------|

| | |
|---------|---|
| \$ 0.00 | Full Maintenance Program ³ Contract Miles <u>0</u> |
| | Incl: # Brake Sets (1 set = 1 Axle) <u>0</u> |

| | |
|----------------|-------------------------------------|
| \$ 0.00 | Additional Services SubTotal |
|----------------|-------------------------------------|

| | |
|---------|------------------------------------|
| \$ 0.00 | Tax <u>0.0000%</u> State <u>NY</u> |
|---------|------------------------------------|

| | |
|------------------|---|
| \$ 788.57 | Total Monthly Rental Including Additional Services |
|------------------|---|

| | |
|-------------|--|
| \$ 7,520.72 | Reduced Book Value at <u>48</u> Months |
|-------------|--|

| | |
|-----------|---|
| \$ 400.00 | Service Charge Due at Lease Termination |
|-----------|---|

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

| | |
|-----------------|---|
| Driver Name | Client to Update |
| Exterior Color | Black Clearcoat |
| Interior Color | Black w/Cloth Bucket Seats or Vinyl Bucket Se |
| Lic. Plate Type | Government |
| GVWR | 0 |

| | |
|----------------------|-----------------------------|
| Comp/Coll Deductible | <u>0 / 0</u> |
| OverMileage Charge | <u>\$ 0.00</u> Per Mile |
| # Tires <u>0</u> | Loaner Vehicle Not Included |

Quote based on estimated annual mileage of 15,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY

TITLE

DATE

INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessor hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended or the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Aftermarket Equipment Total

| Description | (B)illed or (C)apped | Price |
|--|----------------------|-------------|
| Custom Equipment | B | \$ 5,925.83 |
| | | |
| Total Aftermarket Equipment Billed | | \$ 5,925.83 |
| Total Aftermarket Equipment Capitalized | | \$ 0.00 |
| Aftermarket Equipment Total | | \$ 0.00 |

Other Totals

| Description | (B)illed or (C)apped | Price |
|--|----------------------|-----------|
| Pricing Plan Delivery Charge | C | \$ 125.00 |
| Courtesy Delivery Fee | C | \$ 280.00 |
| | | |
| Total Other Charges Billed | | \$ 0.00 |
| Total Other Charges Capitalized | | \$ 405.00 |
| Other Charges Total | | \$ 405.00 |

VEHICLE INFORMATION:

2025 RAM ProMaster 1500 Low Roof Cargo Van 136 in. WB - US

Series ID: VF1L12

Pricing Summary:

| | INVOICE | MSRP |
|--------------------|--------------------|--------------------|
| Base Vehicle | \$45,583 | \$47,655.00 |
| Total Options | \$2,115.00 | \$2,350.00 |
| Destination Charge | \$1,995.00 | \$1,995.00 |
| Total Price | \$49,693.00 | \$52,000.00 |

SELECTED COLOR:

Exterior: PX8-Black Clearcoat

Interior: X9-Black w/Cloth Bucket Seats or Vinyl Bucket Seats or Leather Trimmed Bucket Seats

SELECTED OPTIONS:

| CODE | DESCRIPTION | INVOICE | MSRP |
|--------|--|----------|----------|
| 22A | Quick Order Package 22A Tradesman w/o Pass Seat | NC | NC |
| A7 | Cloth Bucket Seats | STD | STD |
| AJK | Convenience Group | \$760.00 | \$845.00 |
| APA | Monotone Paint Application | STD | STD |
| CMG | Side Wall Paneling Lower | \$266.00 | \$295.00 |
| DFH | Transmission: 9-Speed 948TE Automatic | STD | STD |
| ERF | Engine: 3.6L V6 24V VVT | STD | STD |
| GEG | Deep Tint Sunscreen Glass | Included | Included |
| GFA | Rear Window Defroster | Included | Included |
| GLB | Rear Hinged Doors w/Fixed Glass | \$400.00 | \$445.00 |
| GNA | Rear View Day/Night Mirror | Included | Included |
| GTR | Power Folding/Heated Mirrors | Included | Included |
| GXK | Additional Key Fobs (2) | \$243.00 | \$270.00 |
| LDB | Rear Cargo LED Lamp | Included | Included |
| LEB | Exterior Mirrors w/Supplemental Signals | Included | Included |
| LER | Power-Folding Mirrors | Included | Included |
| LF2 | Power Adjust Mirrors | Included | Included |
| LFX | Power-Adjustable Convex Aux Mirrors | Included | Included |
| LNJ | Front Fog Lamps | Included | Included |
| NAS | 50 State Emissions | NC | NC |
| NHJ | Exterior Mirrors w/Heating Element | Included | Included |
| NHZ | Adaptive Cruise Control w/Stop & Go | Included | Included |
| PX8_01 | Black Clearcoat | NC | NC |
| SDJ | Medium Duty Suspension | STD | STD |
| STDAX | 4.08 Axle Ratio | STD | STD |
| TWA | Tires: LT225/75R16E BSW All Season | STD | STD |
| UBC | Radio: Uconnect 5 w/7" Display | STD | STD |
| WCS | Wheels: 16" x 6.0" Steel | STD | STD |
| WMN | Wheel Center Cap | Included | Included |
| X9_01 | Black w/Cloth Bucket Seats or Vinyl Bucket Seats or Leather Trimmed Bucket Seats | NC | NC |
| XFH | Class IV Receiver Hitch | \$446.00 | \$495.00 |
| Z1C | GVWR: 8,550 lbs | STD | STD |

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors 3
Rear Cargo Door Type: split swing-out
Driver And Passenger Mirror: power remote heated power folding side-view door mirrors with turn signal indicator
Convex Driver Mirror: convex driver and passenger mirror
Mirror Type: trailer mirrors
Door Handles: black
Front And Rear Bumpers: black front and rear bumpers
Rear Step Bumper: rear step bumper
Body Material: fully galvanized steel body material
: class IV trailering with hitch
Fender Flares: grey fender flares
Grille: black grille

Convenience Features:

Air Conditioning manual air conditioning
Cruise Control: cruise control with steering wheel controls, adaptive
Power Windows: power windows with driver and passenger 1-touch down
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Passive Entry: proximity key
Trunk FOB Controls: keyfob trunk/hatch/door release
Steering Wheel: steering wheel with manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Front Cupholder: front cupholder
Overhead Console: mini overhead console
Glove Box: glove box
Driver Door Bin: driver and passenger door bins
Dashboard Storage: dashboard storage
IP Storage: bin instrument-panel storage
Driver Footrest: driver's footrest
Power Accessory Outlet: 1 12V DC power outlet

Entertainment Features:

radio SiriusXM AM/FM/Satellite with seek-scan
Voice Activated Radio: voice activated radio
Speed Sensitive Volume: speed-sensitive volume
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 4 speakers
Internet Access: 4G LTE Wi-Fi Hot Spot internet access
1st Row LCD: 1 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type reflector halogen headlamps
Front Fog Lights: front fog lights
Cab Clearance Lights: cab clearance lights
Front Wipers: variable intermittent wipers
Rear Window Defroster: rear window defroster
Tinted Windows: deep-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front reading lights
Variable IP Lighting: variable instrument panel lighting
Display Type: digital/analog appearance
Tachometer: tachometer
Exterior Temp: outside-temperature display

Low Tire Pressure Warning: tire specific low-tire-pressure warning

Trip Computer: trip computer

Trip Odometer: trip odometer

Front Pedestrian Braking: front pedestrian detection

Forward Collision Alert: forward collision

Water Temp Gauge: water temp. gauge

Clock: in-radio display clock

Systems Monitor: driver information centre

Rear Vision Camera: rear vision camera

Oil Pressure Warning: oil-pressure warning

Water Temp Warning: water-temp. warning

Battery Warning: battery warning

Low Oil Level Warning: low-oil-level warning

Low Coolant Warning: low-coolant warning

Lights On Warning: lights-on warning

Key in Ignition Warning: key-in-ignition warning

Low Fuel Warning: low-fuel warning

Low Washer Fluid Warning: low-washer-fluid warning

Bulb Failure Warning: bulb-failure warning

Door Ajar Warning: door-ajar warning

Trunk Ajar Warning: trunk-ajar warning

Brake Fluid Warning: brake-fluid warning

Transmission Fluid Temperature Warning: transmission-fluid-temperature warning

Brake Pad Wear: brake pad wear

Safety And Security:

ABS four-wheel ABS brakes

Number of ABS Channels: 4 ABS channels

Brake Assistance: brake assist

Brake Type: Brembo four-wheel disc brakes

Vented Disc Brakes: front and rear ventilated disc brakes

Daytime Running Lights: daytime running lights

Driver Front Impact Airbag: driver and passenger front-impact airbags

Driver Side Airbag: seat-mounted driver and passenger side-impact airbags

Overhead Airbag: curtain 1st row overhead airbag

Height Adjustable Seatbelts: height adjustable front seatbelts

Seatbelt Pretensioners: front seatbelt pre-tensioners

Side Impact Bars: side-impact bars

Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks

Ignition Disable: immobilizer

Electronic Stability: Crosswind Assist electronic stability control with anti-rollover

Traction Control: ABS and driveline traction control

Front and Rear Headrests: fixed front head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 1

Front Bucket Seats: front bucket seats

Number of Driver Seat Adjustments: 4-way driver and passenger seat adjustments

Driver Seat Mounted Armrest: driver and passenger seat mounted armrests

Driver Fore/Aft: manual driver and passenger fore/aft adjustment

Leather Upholstery: cloth front seat upholstery

Headliner Material: front cloth headliner

Floor Covering: front vinyl/rubber floor covering

Shift Knob Trim: urethane shift knob

Cargo Light: cargo light

Air Compressor: tire mobility kit

Standard Engine:

Engine 276-hp, 3.6-liter V-6 (regular gas)

Standard Transmission:

Transmission 9-speed automatic w/ OD and auto-manual



T&D Fleet Solutions
2111 Empire Boulevard
Webster, NY 14580
(585) 794-6942
tandfleet@gmail.com

Estimate #1387

Created: 10/15/2024 02:52 PM EDT

Payment Term: Net 30

Service Writer: Thomas Trayer

ENTERPRISE FLEET MANAGMENT

1320 Brooks Avenue
Rochester, NY 14624

2025 RAM PROMASTER VAN

COMMUNITY SERVICE UPFIT

| | Description | Price | QTY | HRS | Subtotal |
|----|---|------------|-----|-----|--------------------------|
| 1 | SOUNDOFF MPOWER GRILL LAMPS R/W | \$122.50 | 2 | | \$245.00 |
| 2 | SOUNDOFF MPOWER WINDSHEILD SHROUD W/ 2 MPOWERS R/W | \$279.00 | 1 | | \$279.00 |
| 3 | SOUNDOFF MPOWER W/ SHROUD R/B FOR REAR WINDOW | \$135.00 | 2 | | \$270.00 |
| 4 | SOUNDOFF 61" SIDE RUNNER LIGHTS R/W | \$335.21 | 2 | | \$670.42 |
| 5 | SOUNDOFF HANDHELD LIGHT CONTROLLER | \$479.00 | 1 | | \$479.00 |
| 6 | SOUNDOFF 100WATT SPEAKER | \$199.00 | 1 | | \$199.00 |
| 7 | RADIO ANTENNA KIT | \$44.99 | 1 | | \$44.99 |
| 8 | FRONT CARGO PARTITION PERFERATED WINDOW (ADD EXTRA PERFERATIONS BEHIND DRIVER AND PASSANGER SEATS FOR EXTRA AIR FLOW TO CARGO AREA) | \$1,041.00 | 1 | | \$1,041.00 |
| 9 | RANGER DESIGN COATED WOOD FLOOR 136" WB, SILICONE ALL EDGES TO ENSURE NO LIQUIDS CAN SPILL UNDER FLOOR | \$1,089.00 | 1 | | \$1,089.00 |
| 10 | SILICONE FOR REAR FLOOR | \$49.00 | 1 | | \$49.00 |
| 11 | CARGO AREA RUBBER FLOOR MAT KY632-043-7621 | \$359.42 | 1 | | \$359.42 |
| 12 | LABOR TO INSTALL ALL LISTED EQUIPMENT | | | 16 | \$1,200.00 |
| | | | | | Total: \$5,925.83 |

Estimates provided are an approximation of timing and charges to you for the services requested. They are based on the anticipated work to be done. It is possible for unexpected complications to cause some deviation from the original quote. You hereby authorize the repair work described in this estimate to be done along with the procurement of the necessary material(s), including permission to operate the vehicle for on-road testing or inspection. If any additional repairs are required, we will prepare a revised work order providing the cost of additional parts and labor and total revised cost. All parts are new unless specified otherwise.

Deposits are non-refundable. No returns or refunds on special ordered items or electrical parts. There is no warranty for used parts or customer supplied parts.

You agree that we are not responsible for loss or damage to your vehicle, including loss of articles left in the vehicle, including, without limitation, in case of fire, theft, or any other cause(s) beyond our control.

We are not responsible for any delays caused by unavailability of parts or delays in delivery of parts by the supplier or transporter. You have the right to know before authorizing any additional repairs what those repairs will be and what they will cost. If required repairs exceed the authorized estimated amount, we must obtain your approval to perform the repairs. We will keep you informed and perform only repairs authorized by you.

Signature _____

| | |
|--------------------------|-------------------|
| Parts | \$4,725.83 |
| Labor | \$1,200.00 |
| Subtotal | \$5,925.83 |
| Tax | \$0.00 |
| Grand Total | \$5,925.83 |
| Paid To Date | (\$0.00) |

REMAINING BALANCE \$5,925.83

Prepared For: City of Oneida
Wells, Lee AnnDate 10/29/2024
AE/AM NMM/FEA

Unit

Year 2025 Make Chevrolet Model Traverse

Series LT 4dr All-Wheel Drive

Vehicle Order Type Ordered Term 48 State NY Customer# 589393

| | |
|--------------|---|
| \$ 39,995.40 | Capitalized Price of Vehicle ¹ |
| \$ 0.00 * | Sales Tax <u>0.0000%</u> State <u>NY</u> |
| \$ 103.00 * | Initial License Fee |
| \$ 0.00 * | Registration Fee |
| \$ 280.00 | Other: Courtesy Delivery Fee |
| \$ 0.00 | Capitalized Price Reduction |
| \$ 9,000.00 | Gain Applied From Prior Unit |
| \$ 0.00 * | Security Deposit |
| \$ 0.00 | Taxes |

| | |
|------------------|---|
| \$ 31,275.40 | Total Capitalized Amount (Delivered Price) |
| \$ 516.04 | Depreciation Reserve @ <u>1.6500%</u> |
| \$ 165.38 | Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ² |
| \$ 681.42 | Total Monthly Rental Excluding Additional Services |

Additional Fleet Management

| | |
|---------|--|
| | Master Policy Enrollment Fees |
| \$ 0.00 | Commercial Automobile Liability Enrollment |
| | Liability Limit <u>\$0.00</u> |

| | |
|---------|---|
| \$ 0.00 | Physical Damage Management |
| \$ 0.00 | Full Maintenance Program ³ Contract Miles <u>0</u> |
| | Incl: # Brake Sets (1 set = 1 Axle) <u>0</u> |

Additional Services SubTotal

| | |
|---------|------------------------------------|
| \$ 0.00 | Tax <u>0.0000%</u> State <u>NY</u> |
|---------|------------------------------------|

\$ 681.42 Total Monthly Rental Including Additional Services

| | |
|-------------|---|
| \$ 6,505.48 | Reduced Book Value at <u>48</u> Months |
| \$ 400.00 | Service Charge Due at Lease Termination |

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

| | |
|-----------------|-------------------------------------|
| Driver Name | Client to Update |
| Exterior Color | Summit White |
| Interior Color | Jet Black w/Premium Cloth Seat Trim |
| Lic. Plate Type | Government |
| GVWR | 0 |

| | |
|----------------------|-----------------------------|
| Comp/Coll Deductible | <u>0 / 0</u> |
| OverMileage Charge | <u>\$ 0.00</u> Per Mile |
| # Tires <u>0</u> | Loaner Vehicle Not Included |

Quote based on estimated annual mileage of 15,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY TITLE

DATE

INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended or the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



Aftermarket Equipment Total

| Description | (B)illed or (C)apped | Price |
|---|----------------------|-------------|
| Custom Equipment | B | \$ 4,123.01 |
| | | |
| Total Aftermarket Equipment Billed | | \$ 4,123.01 |
| Total Aftermarket Equipment Capitalized | | \$ 0.00 |
| Aftermarket Equipment Total | | \$ 0.00 |

**VEHICLE INFORMATION:**

2025 Chevrolet Traverse LT 4dr All-Wheel Drive - US

Series ID: 1LB56

Pricing Summary:

| | INVOICE | MSRP |
|--------------------|--------------------|--------------------|
| Base Vehicle | \$40,640.4 | \$42,600.00 |
| Total Options | \$0.00 | \$0.00 |
| Destination Charge | \$1,395.00 | \$1,395.00 |
| Total Price | \$42,035.40 | \$43,995.00 |

SELECTED COLOR:

Exterior: GAZ-Summit White

Interior: HQB-Jet Black w/Premium Cloth Seat Trim

SELECTED OPTIONS:

| CODE | DESCRIPTION | INVOICE | MSRP |
|--------|--|----------|----------|
| 2LT | Preferred Equipment Group 2LT | NC | NC |
| A2X | 8-Way Power Driver Seat Adjuster | Included | Included |
| A7E | 4-Way Manual Front Passenger Seat Adjuster | Included | Included |
| AR9 | Front Bucket Seats | STD | STD |
| C7H | GVWR: 6,394 lbs (2,900 kg) | STD | STD |
| GAZ_01 | Summit White | NC | NC |
| HQB_01 | Jet Black w/Premium Cloth Seat Trim | NC | NC |
| IVE | Radio: Audio System w/17.7" Diagonal Display | STD | STD |
| LK0 | Engine: 2.5L Turbo DOHC SIDI w/VVT | STD | STD |
| MF8 | Transmission: 8-Speed Automatic | STD | STD |
| PAINT | Monotone Paint Application | STD | STD |
| Q05 | Tires: 255/65R18 AS BW | STD | STD |
| SGE | Wheels: 18" Grazen Metallic Machined-Face Aluminum | STD | STD |
| STDTM | Premium Cloth Seat Trim | STD | STD |
| U2K | SiriusXM w/360L Trial Subscription | Included | Included |
| UQF | 6-Speaker Audio System Feature | Included | Included |
| WARANT | Fleet Customer Powertrain Limited Warranty | NC | NC |

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors with turn signal indicator
Spoiler: rear lip spoiler
Door Handles: body-coloured
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip
Body Material: galvanized steel/aluminum body material
: class III trailering with harness, hitch
Body Side Cladding: black bodyside cladding
Grille: chrome grille
Exhaust Tip: chrome tip exhaust

Convenience Features:

Air Conditioning: automatic dual-zone front air conditioning
Air Filter: air filter
Rear Air Conditioning: rear air conditioning with separate controls
Cruise Control: cruise control with steering wheel controls, Adaptive Cruise Control adaptive
Trunk/Hatch/Door Remote Release: proximity cargo access remote release
Power Windows: power windows with front and rear 1-touch down
1/4 Vent Rear Windows: power rearmost windows
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Passive Entry: Keyless Start proximity key
Valet Key: valet function
Trunk FOB Controls: keyfob trunk/hatch/door release
Window FOB Controls: remote window controls
Remote Engine Start: remote start - keyfob and smart device (subscription required)
Steering Wheel: heated steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Driver and Passenger Vanity Mirror: illuminated auxiliary driver and passenger-side visor mirrors
Emergency SOS: emergency communication system
Navigation System: navigation system with voice activation
Front Cupholder: front and rear cupholders
Floor Console: full floor console with covered box
Overhead Console: mini overhead console
Glove Box: glove box
Driver Door Bin: driver and passenger door bins
Rear Door Bins: rear door bins
Seatback Storage Pockets: 2 seatback storage pockets
IP Storage: covered bin instrument-panel storage
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio: SiriusXM with 360L AM/FM/Satellite with seek-scan
Radio Data System: radio data system
Equalizer: automatic equalizer
Voice Activated Radio: voice activated radio
Speed Sensitive Volume: speed-sensitive volume
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 6 speakers
Internet Access: Wi-Fi Hotspot capable internet access
TV Tuner: turn-by-turn navigation directions
1st Row LCD: 2 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: integrated roof antenna

Lighting, visibility and instrumentation features.

Headlamp Type: delay-off projector beam LED low/high beam headlamps
Auto-Dimming Headlights: IntelliBeam auto high-beam headlights
Front Wipers: variable intermittent wipers
Rear Window wiper: fixed interval rear window wiper with heating wiper park
Rear Window Defroster: rear window defroster
Tinted Windows: deep-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front and rear reading lights
Ignition Switch: ignition switch light
Variable IP Lighting: variable instrument panel lighting
Display Type: digital/analog appearance
Tachometer: tachometer
Voltmeter: voltmeter
Compass: compass
Exterior Temp: outside-temperature display
Low Tire Pressure Warning: tire specific low-tire-pressure warning
Park Distance Control: Rear Park Assist rear parking sensors
Trip Computer: trip computer
Trip Odometer: trip odometer
Lane Departure Warning: lane departure
Blind Spot Sensor: blind spot
Front Pedestrian Braking: front pedestrian detection
Following Distance Indicator: following distance alert
Forward Collision Alert: forward collision
Water Temp Gauge: water temp. gauge
Transmission Oil Temp Gauge: transmission oil temp. gauge
Clock: in-radio display clock
Systems Monitor: driver information centre
Check Control: redundant digital speedometer
Rear Vision Camera: rear vision camera
Oil Pressure Warning: oil-pressure warning
Water Temp Warning: water-temp. warning
Battery Warning: battery warning
Low Oil Level Warning: low-oil-level warning
Low Coolant Warning: low-coolant warning
Lights On Warning: lights-on warning
Key in Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Low Washer Fluid Warning: low-washer-fluid warning
Bulb Failure Warning: bulb-failure warning
Door Ajar Warning: door-ajar warning
Trunk Ajar Warning: trunk-ajar warning
Brake Fluid Warning: brake-fluid warning
Turn Signal On Warning: turn-signal-on warning
Transmission Fluid Temperature Warning: transmission-fluid-temperature warning

Safety And Security:

ABS: four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front and rear ventilated disc brakes
Daytime Running Lights: daytime running lights
Spare Tire Type: compact spare tire
Spare Tire Mount: spare tire mounted inside under cargo
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: curtain 1st, 2nd and 3rd row overhead airbag
Childseat Sensor: childseat-sensing airbag

Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front seatbelts
Seatbelt Pretensioners: front and rear seatbelt pre-tensioners
Side Impact Bars: side-impact bars
Perimeter Under Vehicle Lights: remote activated perimeter/approach lights
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Rear Child Safety Locks: rear child safety locks
Ignition Disable: immobilizer
Security System: security system
Panic Alarm: panic alarm
Tracker System: tracker system
Electronic Stability: StabiliTrak electronic stability stability control with anti-rollover
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints
Rear Headrest Control: 2 rear head restraints
3rd Row Headrests: 2 fixed third row head restraints

Seats And Trim:

Seating Capacity: max. seating capacity of 7
Front Bucket Seats: front bucket seats
Front Heated Cushion: driver and passenger heated-cushions
Front Heated Seatback: driver and passenger heated-seatbacks
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments
Reclining Driver Seat: power reclining driver and manual reclining passenger seats
Driver Height Adjustment: power height-adjustable driver and passenger seats
Driver Fore/Aft: power driver and passenger fore/aft adjustment
Driver Cushion Tilt: power driver and passenger cushion tilt
Front Centre Armrest Storage: front centre armrest
Rear Seat Type: rear manual reclining 40-40 bucket seat
Rear Seat Fore/Aft: manual rear seat fore/aft adjustment
Rear Folding Position: rear seat fold-forward seatback
Rear Seat Mounted Armrests: rear seat mounted armrest
3rd Row Seat Type: fixed third row 60-40 split-bench seat
3rd Row Electric Control: fold into floor third row seat
Leather Upholstery: cloth front and rear seat upholstery
Headliner Material: full cloth headliner
Floor Covering: full carpet floor covering
Floor Mats: carpet front and rear floor mats
Interior Accents: chrome/metal-look interior accents
Cargo Space Trim: carpet cargo space
Trunk Lid: plastic trunk lid/rear cargo door
Cargo Tie Downs: cargo tie-downs
Cargo Light: cargo light
Concealed Cargo Storage: concealed cargo storage

Standard Engine:

Engine 328-hp, 2.5-liter I-4 (regular gas)

Standard Transmission:

Transmission 8-speed automatic w/ OD and auto-manual

Prepared For: City of Oneida
Wells, Lee AnnDate 10/29/2024
AE/AM NMM/FEA

Unit

Year 2025 Make Chevrolet Model Traverse

Series LT 4dr All-Wheel Drive

Vehicle Order Type Ordered Term 48 State NY Customer# 589393

| | |
|--------------|---|
| \$ 39,995.40 | Capitalized Price of Vehicle ¹ |
| \$ 0.00 * | Sales Tax <u>0.0000%</u> State <u>NY</u> |
| \$ 103.00 * | Initial License Fee |
| \$ 0.00 * | Registration Fee |
| \$ 280.00 | Other: Courtesy Delivery Fee |
| \$ 0.00 | Capitalized Price Reduction |
| \$ 9,000.00 | Gain Applied From Prior Unit |
| \$ 0.00 * | Security Deposit |
| \$ 0.00 | Taxes |

| | |
|--------------|---|
| \$ 31,275.40 | Total Capitalized Amount (Delivered Price) |
| \$ 516.04 | Depreciation Reserve @ <u>1.6500%</u> |
| \$ 165.38 | Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ² |

\$ 681.42 Total Monthly Rental Excluding Additional Services**Additional Fleet Management**

| | |
|---------|--|
| | Master Policy Enrollment Fees |
| \$ 0.00 | Commercial Automobile Liability Enrollment |
| | Liability Limit <u>\$0.00</u> |

| | |
|---------|---|
| \$ 0.00 | Physical Damage Management |
| \$ 0.00 | Full Maintenance Program ³ Contract Miles <u>0</u> |
| | Incl: # Brake Sets (1 set = 1 Axle) <u>0</u> |

\$ 0.00 Additional Services SubTotal

| | |
|---------|------------------------------------|
| \$ 0.00 | Tax <u>0.0000%</u> State <u>NY</u> |
|---------|------------------------------------|

\$ 681.42 Total Monthly Rental Including Additional Services

| | |
|-------------|---|
| \$ 6,505.48 | Reduced Book Value at <u>48</u> Months |
| \$ 400.00 | Service Charge Due at Lease Termination |

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

| | |
|-----------------|---|
| Driver Name | Client to Update |
| Exterior Color | (0 P) Sterling Gray Metallic |
| Interior Color | (0 I) Jet Black w/Premium Cloth Seat Trim |
| Lic. Plate Type | Government |
| GVWR | 0 |

Quote based on estimated annual mileage of 15,000

(Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY _____ TITLE _____

DATE _____

INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended or the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Aftermarket Equipment Total

| Description | (B)illed or (C)apped | Price |
|--|----------------------|--------------------|
| Custom Equipment | B | \$ 4,123.01 |
| | | |
| Total Aftermarket Equipment Billed | | \$ 4,123.01 |
| Total Aftermarket Equipment Capitalized | | \$ 0.00 |
| Aftermarket Equipment Total | | \$ 0.00 |

VEHICLE INFORMATION:

2025 Chevrolet Traverse LT 4dr All-Wheel Drive - US
Series ID: 1LB56

Pricing Summary:

| | INVOICE | MSRP |
|--------------------|--------------------|--------------------|
| Base Vehicle | \$40,640.4 | \$42,600.00 |
| Total Options | \$0.00 | \$0.00 |
| Destination Charge | \$1,395.00 | \$1,395.00 |
| Total Price | \$42,035.40 | \$43,995.00 |

SELECTED COLOR:

Exterior:

GXD-(0 P) Sterling Gray Metallic

Interior:

HQB-(0 I) Jet Black w/Premium Cloth Seat Trim

SELECTED OPTIONS:

| CODE | DESCRIPTION | INVOICE | MSRP |
|--------|--|----------|----------|
| 2LT | Preferred Equipment Group 2LT | NC | NC |
| A2X | 8-Way Power Driver Seat Adjuster | Included | Included |
| A7E | 4-Way Manual Front Passenger Seat Adjuster | Included | Included |
| AR9 | Front Bucket Seats | STD | STD |
| C7H | GVWR: 6,394 lbs (2,900 kg) | STD | STD |
| GXD_02 | (0 P) Sterling Gray Metallic | NC | NC |
| HQB_01 | (0 I) Jet Black w/Premium Cloth Seat Trim | NC | NC |
| IVE | Radio: Audio System w/17.7" Diagonal Display | STD | STD |
| LK0 | Engine: 2.5L Turbo DOHC SIDI w/VVT | STD | STD |
| MF8 | Transmission: 8-Speed Automatic | STD | STD |
| PAINT | Monotone Paint Application | STD | STD |
| QO5 | Tires: 255/65R18 AS BW | STD | STD |
| SGE | Wheels: 18" Grazen Metallic Machined-Face Aluminum | STD | STD |
| STDTM | Premium Cloth Seat Trim | STD | STD |
| U2K | SiriusXM w/360L Trial Subscription | Included | Included |
| UQF | 6-Speaker Audio System Feature | Included | Included |
| WARANT | Fleet Customer Powertrain Limited Warranty | NC | NC |

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors with turn signal indicator
Spoiler: rear lip spoiler
Door Handles: body-coloured
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip
Body Material: galvanized steel/aluminum body material
: class III trailering with harness, hitch
Body Side Cladding: black bodyside cladding
Grille: chrome grille
Exhaust Tip: chrome tip exhaust

Convenience Features:

Air Conditioning: automatic dual-zone front air conditioning
Air Filter: air filter
Rear Air Conditioning: rear air conditioning with separate controls
Cruise Control: cruise control with steering wheel controls, Adaptive Cruise Control adaptive
Trunk/Hatch/Door Remote Release: proximity cargo access remote release
Power Windows: power windows with front and rear 1-touch down
1/4 Vent Rear Windows: power rearmost windows
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Passive Entry: Keyless Start proximity key
Valet Key: valet function
Trunk FOB Controls: keyfob trunk/hatch/door release
Window FOB Controls: remote window controls
Remote Engine Start: remote start - keyfob and smart device (subscription required)
Steering Wheel: heated steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Driver and Passenger Vanity Mirror: illuminated auxiliary driver and passenger-side visor mirrors
Emergency SOS: emergency communication system
Navigation System: navigation system with voice activation
Front Cupholder: front and rear cupholders
Floor Console: full floor console with covered box
Overhead Console: mini overhead console
Glove Box: glove box
Driver Door Bin: driver and passenger door bins
Rear Door Bins: rear door bins
Seatback Storage Pockets: 2 seatback storage pockets
IP Storage: covered bin instrument-panel storage
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio: SiriusXM with 360L AM/FM/Satellite with seek-scan
Radio Data System: radio data system
Equalizer: automatic equalizer
Voice Activated Radio: voice activated radio
Speed Sensitive Volume: speed-sensitive volume
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 6 speakers
Internet Access: Wi-Fi Hotspot capable internet access
TV Tuner: turn-by-turn navigation directions
1st Row LCD: 2 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: integrated roof antenna

Lighting, visibility and instrumentation features.

Headlamp Type: delay-off projector beam LED low/high beam headlamps
Auto-Dimming Headlights: IntelliBeam auto high-beam headlights
Front Wipers: variable intermittent wipers
Rear Window wiper: fixed interval rear window wiper with heating wiper park
Rear Window Defroster: rear window defroster
Tinted Windows: deep-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front and rear reading lights
Ignition Switch: ignition switch light
Variable IP Lighting: variable instrument panel lighting
Display Type: digital/analog appearance
Tachometer: tachometer
Voltmeter: voltmeter
Compass: compass
Exterior Temp: outside-temperature display
Low Tire Pressure Warning: tire specific low-tire-pressure warning
Park Distance Control: Rear Park Assist rear parking sensors
Trip Computer: trip computer
Trip Odometer: trip odometer
Lane Departure Warning: lane departure
Blind Spot Sensor: blind spot
Front Pedestrian Braking: front pedestrian detection
Following Distance Indicator: following distance alert
Forward Collision Alert: forward collision
Water Temp Gauge: water temp. gauge
Transmission Oil Temp Gauge: transmission oil temp. gauge
Clock: in-radio display clock
Systems Monitor: driver information centre
Check Control: redundant digital speedometer
Rear Vision Camera: rear vision camera
Oil Pressure Warning: oil-pressure warning
Water Temp Warning: water-temp. warning
Battery Warning: battery warning
Low Oil Level Warning: low-oil-level warning
Low Coolant Warning: low-coolant warning
Lights On Warning: lights-on warning
Key in Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Low Washer Fluid Warning: low-washer-fluid warning
Bulb Failure Warning: bulb-failure warning
Door Ajar Warning: door-ajar warning
Trunk Ajar Warning: trunk-ajar warning
Brake Fluid Warning: brake-fluid warning
Turn Signal On Warning: turn-signal-on warning
Transmission Fluid Temperature Warning: transmission-fluid-temperature warning

Safety And Security:

ABS: four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front and rear ventilated disc brakes
Daytime Running Lights: daytime running lights
Spare Tire Type: compact spare tire
Spare Tire Mount: spare tire mounted inside under cargo
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: curtain 1st, 2nd and 3rd row overhead airbag
Childseat Sensor: childseat-sensing airbag

Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front seatbelts
Seatbelt Pretensioners: front and rear seatbelt pre-tensioners
Side Impact Bars: side-impact bars
Perimeter Under Vehicle Lights: remote activated perimeter/approach lights
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Rear Child Safety Locks: rear child safety locks
Ignition Disable: immobilizer
Security System: security system
Panic Alarm: panic alarm
Tracker System: tracker system
Electronic Stability: StabiliTrak electronic stability stability control with anti-rollover
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints
Rear Headrest Control: 2 rear head restraints
3rd Row Headrests: 2 fixed third row head restraints

Seats And Trim:

Seating Capacity: max. seating capacity of 7
Front Bucket Seats: front bucket seats
Front Heated Cushion: driver and passenger heated-cushions
Front Heated Seatback: driver and passenger heated-seatbacks
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments
Reclining Driver Seat: power reclining driver and manual reclining passenger seats
Driver Height Adjustment: power height-adjustable driver and passenger seats
Driver Fore/Aft: power driver and passenger fore/aft adjustment
Driver Cushion Tilt: power driver and passenger cushion tilt
Front Centre Armrest Storage: front centre armrest
Rear Seat Type: rear manual reclining 40-40 bucket seat
Rear Seat Fore/Aft: manual rear seat fore/aft adjustment
Rear Folding Position: rear seat fold-forward seatback
Rear Seat Mounted Armrests: rear seat mounted armrest
3rd Row Seat Type: fixed third row 60-40 split-bench seat
3rd Row Electric Control: fold into floor third row seat
Leather Upholstery: cloth front and rear seat upholstery
Headliner Material: full cloth headliner
Floor Covering: full carpet floor covering
Floor Mats: carpet front and rear floor mats
Interior Accents: chrome/metal-look interior accents
Cargo Space Trim: carpet cargo space
Trunk Lid: plastic trunk lid/rear cargo door
Cargo Tie Downs: cargo tie-downs
Cargo Light: cargo light
Concealed Cargo Storage: concealed cargo storage

Standard Engine:

Engine 328-hp, 2.5-liter I-4 (regular gas)

Standard Transmission:

Transmission 8-speed automatic w/ OD and auto-manual

Prepared For: City of Oneida
Wells, Lee AnnDate 10/29/2024
AE/AM NMM/FEA

Unit

Year 2025 Make Chevrolet Model Traverse

Series LT 4dr All-Wheel Drive

Vehicle Order Type Ordered Term 48 State NY Customer# 589393

| | |
|--------------|---|
| \$ 39,995.40 | Capitalized Price of Vehicle ¹ |
| \$ 0.00 * | Sales Tax <u>0.0000%</u> State <u>NY</u> |
| \$ 103.00 * | Initial License Fee |
| \$ 0.00 * | Registration Fee |
| \$ 280.00 | Other: Courtesy Delivery Fee |
| \$ 0.00 | Capitalized Price Reduction |
| \$ 9,000.00 | Gain Applied From Prior Unit |
| \$ 0.00 * | Security Deposit |
| \$ 0.00 | Taxes |

| | |
|------------------|---|
| \$ 31,275.40 | Total Capitalized Amount (Delivered Price) |
| \$ 516.04 | Depreciation Reserve @ <u>1.6500%</u> |
| \$ 165.38 | Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ² |
| \$ 681.42 | Total Monthly Rental Excluding Additional Services |

Additional Fleet Management

Master Policy Enrollment Fees

| | |
|---------|--|
| \$ 0.00 | Commercial Automobile Liability Enrollment |
| | Liability Limit <u>\$0.00</u> |

| | |
|---------|----------------------------|
| \$ 0.00 | Physical Damage Management |
|---------|----------------------------|

| | |
|---------|---|
| \$ 0.00 | Full Maintenance Program ³ Contract Miles <u>0</u> |
| | Incl: # Brake Sets (1 set = 1 Axle) <u>0</u> |

| | |
|----------------|-------------------------------------|
| \$ 0.00 | Additional Services SubTotal |
|----------------|-------------------------------------|

| | |
|---------|------------------------------------|
| \$ 0.00 | Tax <u>0.0000%</u> State <u>NY</u> |
|---------|------------------------------------|

| | |
|------------------|---|
| \$ 681.42 | Total Monthly Rental Including Additional Services |
|------------------|---|

| | |
|-------------|--|
| \$ 6,505.48 | Reduced Book Value at <u>48</u> Months |
|-------------|--|

| | |
|-----------|---|
| \$ 400.00 | Service Charge Due at Lease Termination |
|-----------|---|

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

| | |
|-----------------|---|
| Driver Name | Client to Update |
| Exterior Color | (0 P) Lakeshore Blue Metallic |
| Interior Color | (0 I) Jet Black w/Premium Cloth Seat Trim |
| Lic. Plate Type | Government |
| GVWR | 0 |

| | |
|----------------------|--------------|
| Comp/Coll Deductible | <u>0 / 0</u> |
|----------------------|--------------|

| | |
|--------------------|-------------------------|
| OverMileage Charge | <u>\$ 0.00</u> Per Mile |
|--------------------|-------------------------|

| | |
|------------------|-----------------------------|
| # Tires <u>0</u> | Loaner Vehicle Not Included |
|------------------|-----------------------------|

Quote based on estimated annual mileage of 15,000

Current market and vehicle conditions may also affect value of vehicle)

Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY _____ TITLE _____

DATE _____

INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.



Aftermarket Equipment Total

| Description | (B)illed or (C)apped | Price |
|---|----------------------|-------------|
| Custom Equipment | B | \$ 4,123.01 |
| | | |
| Total Aftermarket Equipment Billed | | \$ 4,123.01 |
| Total Aftermarket Equipment Capitalized | | \$ 0.00 |
| Aftermarket Equipment Total | | \$ 0.00 |

VEHICLE INFORMATION:

2025 Chevrolet Traverse LT 4dr All-Wheel Drive - US
Series ID: 1LB56

Pricing Summary:

| | INVOICE | MSRP |
|--------------------|--------------------|--------------------|
| Base Vehicle | \$40,640.4 | \$42,600.00 |
| Total Options | \$0.00 | \$0.00 |
| Destination Charge | \$1,395.00 | \$1,395.00 |
| Total Price | \$42,035.40 | \$43,995.00 |

SELECTED COLOR:

Exterior:

GXP-(0 P) Lakeshore Blue Metallic

Interior:

HQB-(0 I) Jet Black w/Premium Cloth Seat Trim

SELECTED OPTIONS:

| CODE | DESCRIPTION | INVOICE | MSRP |
|--------|--|----------|----------|
| 2LT | Preferred Equipment Group 2LT | NC | NC |
| A2X | 8-Way Power Driver Seat Adjuster | Included | Included |
| A7E | 4-Way Manual Front Passenger Seat Adjuster | Included | Included |
| AR9 | Front Bucket Seats | STD | STD |
| C7H | GVWR: 6,394 lbs (2,900 kg) | STD | STD |
| GXP_02 | (0 P) Lakeshore Blue Metallic | NC | NC |
| HQB_01 | (0 I) Jet Black w/Premium Cloth Seat Trim | NC | NC |
| IVE | Radio: Audio System w/17.7" Diagonal Display | STD | STD |
| LK0 | Engine: 2.5L Turbo DOHC SIDI w/VVT | STD | STD |
| MF8 | Transmission: 8-Speed Automatic | STD | STD |
| PAINT | Monotone Paint Application | STD | STD |
| QO5 | Tires: 255/65R18 AS BW | STD | STD |
| SGE | Wheels: 18" Grazen Metallic Machined-Face Aluminum | STD | STD |
| STDTM | Premium Cloth Seat Trim | STD | STD |
| U2K | SiriusXM w/360L Trial Subscription | Included | Included |
| UQF | 6-Speaker Audio System Feature | Included | Included |
| WARANT | Fleet Customer Powertrain Limited Warranty | NC | NC |

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Driver And Passenger Mirror: power remote heated manual folding side-view door mirrors with turn signal indicator
Spoiler: rear lip spoiler
Door Handles: body-coloured
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip
Body Material: galvanized steel/aluminum body material
: class III trailering with harness, hitch
Body Side Cladding: black bodyside cladding
Grille: chrome grille
Exhaust Tip: chrome tip exhaust

Convenience Features:

Air Conditioning: automatic dual-zone front air conditioning
Air Filter: air filter
Rear Air Conditioning: rear air conditioning with separate controls
Cruise Control: cruise control with steering wheel controls, Adaptive Cruise Control adaptive
Trunk/Hatch/Door Remote Release: proximity cargo access remote release
Power Windows: power windows with front and rear 1-touch down
1/4 Vent Rear Windows: power rearmost windows
Remote Keyless Entry: keyfob (all doors) remote keyless entry
Illuminated Entry: illuminated entry
Integrated Key Remote: integrated key/remote
Auto Locking: auto-locking doors
Passive Entry: Keyless Start proximity key
Valet Key: valet function
Trunk FOB Controls: keyfob trunk/hatch/door release
Window FOB Controls: remote window controls
Remote Engine Start: remote start - keyfob and smart device (subscription required)
Steering Wheel: heated steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Driver and Passenger Vanity Mirror: illuminated auxiliary driver and passenger-side visor mirrors
Emergency SOS: emergency communication system
Navigation System: navigation system with voice activation
Front Cupholder: front and rear cupholders
Floor Console: full floor console with covered box
Overhead Console: mini overhead console
Glove Box: glove box
Driver Door Bin: driver and passenger door bins
Rear Door Bins: rear door bins
Seatback Storage Pockets: 2 seatback storage pockets
IP Storage: covered bin instrument-panel storage
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio: SiriusXM with 360L AM/FM/Satellite with seek-scan
Radio Data System: radio data system
Equalizer: automatic equalizer
Voice Activated Radio: voice activated radio
Speed Sensitive Volume: speed-sensitive volume
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 6 speakers
Internet Access: Wi-Fi Hotspot capable internet access
TV Tuner: turn-by-turn navigation directions
1st Row LCD: 2 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: delay-off projector beam LED low/high beam headlamps
Auto-Dimming Headlights: IntelliBeam auto high-beam headlights
Front Wipers: variable intermittent wipers
Rear Window wiper: fixed interval rear window wiper with heating wiper park
Rear Window Defroster: rear window defroster
Tinted Windows: deep-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front and rear reading lights
Ignition Switch: ignition switch light
Variable IP Lighting: variable instrument panel lighting
Display Type: digital/analog appearance
Tachometer: tachometer
Voltmeter: voltmeter
Compass: compass
Exterior Temp: outside-temperature display
Low Tire Pressure Warning: tire specific low-tire-pressure warning
Park Distance Control: Rear Park Assist rear parking sensors
Trip Computer: trip computer
Trip Odometer: trip odometer
Lane Departure Warning: lane departure
Blind Spot Sensor: blind spot
Front Pedestrian Braking: front pedestrian detection
Following Distance Indicator: following distance alert
Forward Collision Alert: forward collision
Water Temp Gauge: water temp. gauge
Transmission Oil Temp Gauge: transmission oil temp. gauge
Clock: in-radio display clock
Systems Monitor: driver information centre
Check Control: redundant digital speedometer
Rear Vision Camera: rear vision camera
Oil Pressure Warning: oil-pressure warning
Water Temp Warning: water-temp. warning
Battery Warning: battery warning
Low Oil Level Warning: low-oil-level warning
Low Coolant Warning: low-coolant warning
Lights On Warning: lights-on warning
Key in Ignition Warning: key-in-ignition warning
Low Fuel Warning: low-fuel warning
Low Washer Fluid Warning: low-washer-fluid warning
Bulb Failure Warning: bulb-failure warning
Door Ajar Warning: door-ajar warning
Trunk Ajar Warning: trunk-ajar warning
Brake Fluid Warning: brake-fluid warning
Turn Signal On Warning: turn-signal-on warning
Transmission Fluid Temperature Warning: transmission-fluid-temperature warning

Safety And Security:

ABS: four-wheel ABS brakes
Number of ABS Channels: 4 ABS channels
Brake Assistance: brake assist
Brake Type: four-wheel disc brakes
Vented Disc Brakes: front and rear ventilated disc brakes
Daytime Running Lights: daytime running lights
Spare Tire Type: compact spare tire
Spare Tire Mount: spare tire mounted inside under cargo
Driver Front Impact Airbag: driver and passenger front-impact airbags
Driver Side Airbag: seat-mounted driver and passenger side-impact airbags
Overhead Airbag: curtain 1st, 2nd and 3rd row overhead airbag
Childseat Sensor: childseat-sensing airbag

Occupancy Sensor: front passenger airbag occupancy sensor
Height Adjustable Seatbelts: height adjustable front seatbelts
Seatbelt Pretensioners: front and rear seatbelt pre-tensioners
Side Impact Bars: side-impact bars
Perimeter Under Vehicle Lights: remote activated perimeter/approach lights
Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks
Rear Child Safety Locks: rear child safety locks
Ignition Disable: immobilizer
Security System: security system
Panic Alarm: panic alarm
Tracker System: tracker system
Electronic Stability: StabiliTrak electronic stability stability control with anti-rollover
Traction Control: ABS and driveline traction control
Front and Rear Headrests: manual adjustable front head restraints
Rear Headrest Control: 2 rear head restraints
3rd Row Headrests: 2 fixed third row head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 7
Front Bucket Seats: front bucket seats
Front Heated Cushion: driver and passenger heated-cushions
Front Heated Seatback: driver and passenger heated-seatbacks
Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments
Reclining Driver Seat: power reclining driver and manual reclining passenger seats
Driver Height Adjustment: power height-adjustable driver and passenger seats
Driver Fore/Aft: power driver and passenger fore/aft adjustment
Driver Cushion Tilt: power driver and passenger cushion tilt
Front Centre Armrest Storage: front centre armrest
Rear Seat Type: rear manual reclining 40-40 bucket seat
Rear Seat Fore/Aft: manual rear seat fore/aft adjustment
Rear Folding Position: rear seat fold-forward seatback
Rear Seat Mounted Armrests: rear seat mounted armrest
3rd Row Seat Type: fixed third row 60-40 split-bench seat
3rd Row Electric Control: fold into floor third row seat
Leather Upholstery: cloth front and rear seat upholstery
Headliner Material: full cloth headliner
Floor Covering: full carpet floor covering
Floor Mats: carpet front and rear floor mats
Interior Accents: chrome/metal-look interior accents
Cargo Space Trim: carpet cargo space
Trunk Lid: plastic trunk lid/rear cargo door
Cargo Tie Downs: cargo tie-downs
Cargo Light: cargo light
Concealed Cargo Storage: concealed cargo storage

Standard Engine:

Engine 328-hp, 2.5-liter I-4 (regular gas)

Standard Transmission:

Transmission 8-speed automatic w/ OD and auto-manual



T&D Fleet Solutions
2111 Empire Boulevard
Webster, NY 14580
(585) 794-6942
tandfleet@gmail.com

Estimate #767
Created: 3/6/2024 02:24 PM EST
Payment Term: Net 30
Service Writer: Thomas Trayer

ENTERPRISE FLEET MANAGMENT

1320 Brooks Avenue
Rochester, NY 14624

2024 CHEVROLET TRAVERSE

CITY OF ONEIDA TRAVERSE UPFIT

| | Description | Price | QTY | HRS | Subtotal |
|---|---|----------|-----|-----|--------------------------|
| 1 | SOUNDOFF DUAL WINDSHEILD SHROUD R/W | \$270.51 | 1 | | \$270.51 |
| 2 | SOUNDOFF M POWER GRILL LAMPS R/W | \$122.50 | 4 | | \$490.00 |
| 3 | SOUNDOFF INTERSECTOR MIRROR LIGHTS R/W | \$194.00 | 2 | | \$388.00 |
| 4 | SOUNDOFF MPOWER R/W 1/4 WINDOWS W/ SHROUD | \$135.00 | 2 | | \$270.00 |
| 5 | LED TAILLAMP FLASHER | \$68.00 | 1 | | \$68.00 |
| 6 | MPOWER 6 HEAD REAR ARROQ STICK R/B/A | \$885.00 | 1 | | \$885.00 |
| 7 | SOUNDOFF 100WATT SIREN SPEAKER | \$199.00 | 1 | | \$199.00 |
| 8 | SOUNDOFF HANDHELD CONTROLLER | \$427.50 | 1 | | \$427.50 |
| 9 | LABOR TO BUILD NEW CAR | | | 15 | \$1,125.00 |
| | | | | | Total: \$4,123.01 |

Estimates provided are an approximation of timing and charges to you for the services requested. They are based on the anticipated work to be done. It is possible for unexpected complications to cause some deviation from the original quote. You hereby authorize the repair work described in this estimate to be done along with the procurement of the necessary material(s), including permission to operate the vehicle for on-road testing or inspection. If any additional repairs are required, we will prepare a revised work order providing the cost of additional parts and labor and total revised cost. All parts are new unless specified otherwise.

Deposits are non-refundable. No returns or refunds on special ordered items or electrical parts. There is no warranty for used parts or customer supplied parts.

You agree that we are not responsible for loss or damage to your vehicle, including loss of articles left in the vehicle, including, without limitation, in case of fire, theft, or any other cause(s) beyond our control.

We are not responsible for any delays caused by unavailability of parts or delays in delivery of parts by the supplier or transporter. You have the right to know before authorizing any additional repairs what those repairs will be and what they will cost. If required repairs exceed the authorized estimated amount, we must obtain your approval to perform the repairs. We will keep you informed and perform only repairs authorized by you.

Signature _____

| | |
|--------------------|------------|
| Parts | \$2,998.01 |
| Labor | \$1,125.00 |
| Subtotal | \$4,123.01 |
| Tax | \$0.00 |
| Grand Total | \$4,123.01 |
| Paid To Date | (\$0.00) |

| | |
|--------------------------|-------------------|
| REMAINING BALANCE | \$4,123.01 |
|--------------------------|-------------------|

Prepared For: City of Oneida
Lowell, Steve

Date 10/29/2024
AE/AM NMM/FEA

Unit

Year 2025 Make Ford Model Police Interceptor Utility

Series Base All-Wheel Drive

Vehicle Order Type Ordered Term 36 State NY Customer# 589393

| | |
|--------------|---|
| \$ 51,979.00 | Capitalized Price of Vehicle ¹ |
| \$ 0.00 * | Sales Tax <u>0.0000%</u> State <u>NY</u> |
| \$ 103.00 * | Initial License Fee |
| \$ 0.00 | Registration Fee |
| \$ 625.00 | Other: (See Page 2) |
| \$ 0.00 | Capitalized Price Reduction |
| \$ 9,000.00 | Gain Applied From Prior Unit |
| \$ 0.00 * | Security Deposit |
| \$ 0.00 | Taxes |

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

| | |
|-----------------|---|
| Driver Name | Client to Update |
| Exterior Color | Agate Black |
| Interior Color | Charcoal Black w/Unique HD Cloth Front Bucket |
| Lic. Plate Type | Government |
| GVWR | 0 |

| | |
|--------------------|---|
| \$ 43,604.00 | Total Capitalized Amount (Delivered Price) |
| \$ 1,068.30 | Depreciation Reserve @ <u>2.4500%</u> |
| \$ 213.84 | Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ² |
| \$ 1,282.14 | Total Monthly Rental Excluding Additional Services |

Additional Fleet Management

Master Policy Enrollment Fees

\$ 0.00 Commercial Automobile Liability Enrollment
Liability Limit \$0.00

\$ 0.00 Physical Damage Management

Comp/Coll Deductible 0 / 0

\$ 0.00 Full Maintenance Program ³ Contract Miles 0
Incl: # Brake Sets (1 set = 1 Axle) 0

OverMileage Charge \$ 0.00 Per Mile

Tires 0

Loaner Vehicle Not Included

\$ 0.00 Additional Services SubTotal

\$ 0.00 Tax 0.0000% State NY

\$ 1,282.14 Total Monthly Rental Including Additional Services

\$ 5,145.20 Reduced Book Value at 36 Months

\$ 400.00 Service Charge Due at Lease Termination

Quote based on estimated annual mileage of 30,000

Current market and vehicle conditions may also affect value of vehicle)

Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open-End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open-End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY

TITLE

DATE

INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Aftermarket Equipment Total

| Description | (B)illed or (C)apped | Price |
|--|----------------------|--------------|
| Custom Equipment | B | \$ 10,324.17 |
| | | |
| Total Aftermarket Equipment Billed | | \$ 10,324.17 |
| Total Aftermarket Equipment Capitalized | | \$ 0.00 |
| Aftermarket Equipment Total | | \$ 0.00 |

Other Totals

| Description | (B)illed or (C)apped | Price |
|--|----------------------|-----------|
| Pricing Plan Delivery Charge | C | \$ 125.00 |
| Courtesy Delivery Fee | C | \$ 500.00 |
| | | |
| Total Other Charges Billed | | \$ 0.00 |
| Total Other Charges Capitalized | | \$ 625.00 |
| Other Charges Total | | \$ 625.00 |

VEHICLE INFORMATION:

2025 Ford Police Interceptor Utility Base All-Wheel Drive - US

Series ID: K8A

Pricing Summary:

| | INVOICE | MSRP |
|--------------------|--------------------|--------------------|
| Base Vehicle | \$48,029 | \$49,515.00 |
| Total Options | \$4,295.00 | \$4,570.00 |
| Destination Charge | \$1,595.00 | \$1,595.00 |
| Total Price | \$53,919.00 | \$55,680.00 |

SELECTED COLOR:

Exterior: UM-Agate Black
Interior: 9W-Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear

SELECTED OPTIONS:

| CODE | DESCRIPTION | INVOICE | MSRP |
|-------|--|----------|----------|
| 119WB | 119" Wheelbase | STD | STD |
| 18X | 100 Watt Siren/Speaker w/Bracket & Pigtail | \$329.00 | \$350.00 |
| 44U | Transmission: 10-Speed Automatic (44U) | NC | NC |
| 500A | Order Code 500A | NC | NC |
| 51T | Driver Only LED Bulb Spot Lamp (Whelen) | \$394.00 | \$420.00 |
| 52P | Hidden Door-Lock Plunger | \$150.00 | \$160.00 |
| 59E | Keyed Alike - 1435x | \$47.00 | \$50.00 |
| 60A | Grille LED Lights, Siren & Speaker Pre-Wiring | Included | Included |
| 60R | Noise Suppression Bonds (Ground Straps) | \$94.00 | \$100.00 |
| 63V | Cargo Storage Vault | \$253.00 | \$270.00 |
| 66A | Front Headlamp Lighting Solution | \$846.00 | \$900.00 |
| 66B | Tail Lamp Lighting Solution | \$405.00 | \$430.00 |
| 66C | Rear Lighting Solution | \$432.00 | \$460.00 |
| 68G | Rear-Door Controls Inoperable | Included | Included |
| 76D | Underbody Deflector Plate | \$320.00 | \$340.00 |
| 9 | Unique HD Cloth Front Bucket Seats w/Vinyl Rear | Included | Included |
| 425 | 50-State Emissions System | STD | STD |
| 51P | Driver Only Spot Lamp Prep Kit | \$132.00 | \$140.00 |
| 99C | Engine: 3.0L V6 EcoBoost | \$893.00 | \$950.00 |
| 9W_01 | Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear | NC | NC |
| NONAX | 3.31 Axle Ratio | Included | Included |
| PAINT | Monotone Paint Application | STD | STD |
| STDGV | GVWR: 6,840 lbs (3,103 kgs) | Included | Included |
| STDRD | Radio: AM/FM/MP3 Capable | Included | Included |
| STDTR | Tires: 255/60R18 AS BSW | Included | Included |
| STDWL | Wheels: 18" x 8" 5-Spoke Painted Black Steel | Included | Included |
| SYNC | SYNC Phoenix Communication & Entertainment System | Included | Included |
| UM_01 | Agate Black | NC | NC |

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Rear Cargo Door Type: liftgate
Driver And Passenger Mirror: power remote manual folding side-view door mirrors
Convex Driver Mirror: convex driver and passenger mirror
Spoiler: rear lip spoiler
Skid Plates: skid plates
Door Handles: black
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip
Front Tow Hooks: 1 front tow hooks
Body Material: galvanized steel/aluminum body material
: class III trailering with harness, hitch
Body Side Cladding: body-coloured bodyside cladding
Grille: black grille

Convenience Features:

Air Conditioning: automatic dual-zone front air conditioning
Air Filter: air filter
Rear Air Conditioning: rear air conditioning
Cruise Control: cruise control with steering wheel controls
Trunk/Hatch/Door Remote Release: power cargo access remote release
Power Windows: power windows with driver and passenger 1-touch down
1/4 Vent Rear Windows: power rearmost windows
Remote Keyless Entry: keyfob (front doors) remote keyless entry
Steering Wheel: steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors
Emergency SOS: emergency communication system
Overhead Console: mini overhead console with storage
Glove Box: locking glove box
Driver Door Bin: driver and passenger door bins
Dashboard Storage: dashboard storage
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio: AM/FM stereo with seek-scan
Voice Activated Radio: voice activated radio
Speed Sensitive Volume: speed-sensitive volume
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 4 speakers
Internet Access: Fleet Telematics Modem internet access
1st Row LCD: 1 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: projector beam LED low/high beam headlamps
Front Wipers: variable intermittent speed-sensitive wipers wipers
Rear Window wiper: fixed interval rear window wiper with heating wiper park
Rear Window Defroster: rear window defroster
Tinted Windows: deep-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front and rear reading lights
Variable IP Lighting: variable instrument panel lighting
Display Type: digital/analog appearance
Tachometer: tachometer
Low Tire Pressure Warning: tire specific low-tire-pressure warning

Park Distance Control: reverse sensing system rear parking sensors

Trip Computer: trip computer

Trip Odometer: trip odometer

Blind Spot Sensor: blind spot

Front Pedestrian Braking: front pedestrian detection

Forward Collision Alert: forward collision

Water Temp Gauge: water temp. gauge

Engine Hour Meter: engine hour meter

Clock: in-radio display clock

Systems Monitor: driver information centre

Check Control: redundant digital speedometer

Rear Vision Camera: rear vision camera

Oil Pressure Warning: oil-pressure warning

Water Temp Warning: water-temp. warning

Battery Warning: battery warning

Lights On Warning: lights-on warning

Key in Ignition Warning: key-in-ignition warning

Low Fuel Warning: low-fuel warning

Low Washer Fluid Warning: low-washer-fluid warning

Door Ajar Warning: door-ajar warning

Trunk Ajar Warning: trunk-ajar warning

Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes

Number of ABS Channels: 4 ABS channels

Brake Assistance: brake assist

Brake Type: four-wheel disc brakes

Vented Disc Brakes: front and rear ventilated disc brakes

Spare Tire Type: full-size spare tire

Spare Tire Mount: spare tire mounted inside under cargo

Driver Front Impact Airbag: driver and passenger front-impact airbags

Driver Side Airbag: seat-mounted driver and passenger side-impact airbags

Overhead Airbag: curtain 1st and 2nd row overhead airbag

Knee Airbag: knee airbag

Occupancy Sensor: front passenger airbag occupancy sensor

Height Adjustable Seatbelts: height adjustable front seatbelts

Seatbelt Pretensioners: front seatbelt pre-tensioners

3Point Rear Centre Seatbelt: 3 point rear centre seatbelt

Side Impact Bars: side-impact bars

Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks

Rear Child Safety Locks: rear child safety locks

Security System: security system

Tracker System: tracker system

Electronic Stability: electronic stability stability control with anti-rollover

Traction Control: ABS and driveline traction control

Front and Rear Headrests: manual adjustable front head restraints

Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5

Front Bucket Seats: front bucket seats

Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments

Reclining Driver Seat: manual reclining driver and power reclining passenger seats

Driver Lumbar: power 2-way driver and passenger lumbar support

Driver Height Adjustment: power height-adjustable driver and passenger seats

Driver Fore/Aft: power driver and passenger fore/aft adjustment

Driver Cushion Tilt: power driver and passenger cushion tilt

Rear Seat Type: rear 35-30-35 split-bench seat

Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: cloth front seat upholstery

rear seat material: vinyl rear seat upholstery

Headliner Material: full cloth headliner

Floor Covering: full vinyl/rubber floor covering

Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert

Shift Knob Trim: urethane shift knob

Interior Accents: metal-look interior accents

Cargo Space Trim: carpet cargo space

Trunk Lid: plastic trunk lid/rear cargo door

Cargo Tie Downs: cargo tie-downs

Cargo Light: cargo light

Concealed Cargo Storage: locking concealed cargo storage

Cargo Tray: cargo tray/organizer

Standard Engine:

Engine 400-hp, 3.0-liter V-6 (premium)

Standard Transmission:

Transmission 10-speed automatic w/ OD

Prepared For: City of Oneida
Lowell, Steve

Date 10/29/2024
AE/AM NMM/FEA

Unit

Year 2025 Make Ford Model Police Interceptor Utility

Series Base All-Wheel Drive

Vehicle Order Type Ordered Term 36 State NY Customer# 589393

| | |
|--------------|---|
| \$ 51,979.00 | Capitalized Price of Vehicle ¹ |
| \$0.00 | Sales Tax <u>0.0000%</u> State <u>NY</u> |
| \$ 103.00 | Initial License Fee |
| \$ 0.00 | Registration Fee |
| \$ 625.00 | Other: (See Page 2) |
| \$ 0.00 | Capitalized Price Reduction |
| \$ 9,000.00 | Gain Applied From Prior Unit |
| \$ 0.00 | Security Deposit |
| \$0.00 | Taxes |

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

| | |
|-----------------|---|
| Driver Name | Client to Update |
| Exterior Color | Agate Black |
| Interior Color | Charcoal Black w/Unique HD Cloth Front Bucket |
| Lic. Plate Type | Government |
| GVWR | 0 |

| | |
|--------------------|---|
| \$ 43,604.00 | Total Capitalized Amount (Delivered Price) |
| \$ 1,068.30 | Depreciation Reserve @ <u>2.4500%</u> |
| \$ 213.84 | Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ² |
| \$ 1,282.14 | Total Monthly Rental Excluding Additional Services |

Additional Fleet Management

Master Policy Enrollment Fees

| | |
|---------|--|
| \$ 0.00 | Commercial Automobile Liability Enrollment |
| | Liability Limit <u>\$0.00</u> |

| | |
|---------|----------------------------|
| \$ 0.00 | Physical Damage Management |
|---------|----------------------------|

| | |
|----------------------|--------------|
| Comp/Coll Deductible | <u>0 / 0</u> |
|----------------------|--------------|

| | |
|---------|---|
| \$ 0.00 | Full Maintenance Program ³ Contract Miles <u>0</u> |
| | Incl: # Brake Sets (1 set = 1 Axle) <u>0</u> |

| | |
|--------------------|-------------------------|
| OverMileage Charge | <u>\$ 0.00</u> Per Mile |
|--------------------|-------------------------|

| | |
|---------|----------|
| # Tires | <u>0</u> |
|---------|----------|

Loaner Vehicle Not Included

| | |
|----------------|-------------------------------------|
| \$ 0.00 | Additional Services SubTotal |
|----------------|-------------------------------------|

| | |
|---------|------------------------------------|
| \$ 0.00 | Tax <u>0.0000%</u> State <u>NY</u> |
|---------|------------------------------------|

| | |
|--------------------|---|
| \$ 1,282.14 | Total Monthly Rental Including Additional Services |
|--------------------|---|

| | |
|-------------|--|
| \$ 5,145.20 | Reduced Book Value at <u>36</u> Months |
|-------------|--|

| | |
|-----------|---|
| \$ 400.00 | Service Charge Due at Lease Termination |
|-----------|---|

Quote based on estimated annual mileage of 30,000

Current market and vehicle conditions may also affect value of vehicle)

(Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY _____ TITLE _____

DATE _____

INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessor hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended or the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Aftermarket Equipment Total

| Description | (B)illed or (C)apped | Price |
|--|----------------------|--------------|
| Custom Equipment | B | \$ 13,595.97 |
| | | |
| Total Aftermarket Equipment Billed | | \$ 13,595.97 |
| Total Aftermarket Equipment Capitalized | | \$ 0.00 |
| Aftermarket Equipment Total | | \$ 0.00 |

Other Totals

| Description | (B)illed or (C)apped | Price |
|--|----------------------|-----------|
| Pricing Plan Delivery Charge | C | \$ 125.00 |
| Courtesy Delivery Fee | C | \$ 500.00 |
| | | |
| Total Other Charges Billed | | \$ 0.00 |
| Total Other Charges Capitalized | | \$ 625.00 |
| Other Charges Total | | \$ 625.00 |

VEHICLE INFORMATION:

2025 Ford Police Interceptor Utility Base All-Wheel Drive - US

Series ID: K8A

Pricing Summary:

| | INVOICE | MSRP |
|--------------------|--------------------|--------------------|
| Base Vehicle | \$48,029 | \$49,515.00 |
| Total Options | \$4,295.00 | \$4,570.00 |
| Destination Charge | \$1,595.00 | \$1,595.00 |
| Total Price | \$53,919.00 | \$55,680.00 |

SELECTED COLOR:

Exterior: UM-Agate Black

Interior: 9W-Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear

SELECTED OPTIONS:

| CODE | DESCRIPTION | INVOICE | MSRP |
|-------|--|----------|----------|
| 119WB | 119" Wheelbase | STD | STD |
| 18X | 100 Watt Siren/Speaker w/Bracket & Pigtail | \$329.00 | \$350.00 |
| 425 | 50-State Emissions System | STD | STD |
| 44U | Transmission: 10-Speed Automatic (44U) | NC | NC |
| 500A | Order Code 500A | NC | NC |
| 51P | Driver Only Spot Lamp Prep Kit | \$132.00 | \$140.00 |
| 51T | Driver Only LED Bulb Spot Lamp (Whelen) | \$394.00 | \$420.00 |
| 52P | Hidden Door-Lock Plunger | \$150.00 | \$160.00 |
| 59E | Keyed Alike - 1435x | \$47.00 | \$50.00 |
| 60A | Grille LED Lights, Siren & Speaker Pre-Wiring | Included | Included |
| 60R | Noise Suppression Bonds (Ground Straps) | \$94.00 | \$100.00 |
| 63V | Cargo Storage Vault | \$253.00 | \$270.00 |
| 66A | Front Headlamp Lighting Solution | \$846.00 | \$900.00 |
| 66B | Tail Lamp Lighting Solution | \$405.00 | \$430.00 |
| 66C | Rear Lighting Solution | \$432.00 | \$460.00 |
| 68G | Rear-Door Controls Inoperable | Included | Included |
| 76D | Underbody Deflector Plate | \$320.00 | \$340.00 |
| 9 | Unique HD Cloth Front Bucket Seats w/Vinyl Rear | Included | Included |
| 99C | Engine: 3.0L V6 EcoBoost | \$893.00 | \$950.00 |
| 9W_01 | Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear | NC | NC |
| NONAX | 3.31 Axle Ratio | Included | Included |
| PAINT | Monotone Paint Application | STD | STD |
| STDGV | GVWR: 6,840 lbs (3,103 kgs) | Included | Included |
| STDRD | Radio: AM/FM/MP3 Capable | Included | Included |
| STDTR | Tires: 255/60R18 AS BSW | Included | Included |
| STDWL | Wheels: 18" x 8" 5-Spoke Painted Black Steel | Included | Included |
| SYNC | SYNC Phoenix Communication & Entertainment System | Included | Included |
| UM_01 | Agate Black | NC | NC |

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Rear Cargo Door Type: liftgate
Driver And Passenger Mirror: power remote manual folding side-view door mirrors
Convex Driver Mirror: convex driver and passenger mirror
Spoiler: rear lip spoiler
Skid Plates: skid plates
Door Handles: black
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip
Front Tow Hooks: 1 front tow hooks
Body Material: galvanized steel/aluminum body material
: class III trallering with harness, hitch
Body Side Cladding: body-coloured bodyside cladding
Grille: black grille

Convenience Features:

Air Conditioning: automatic dual-zone front air conditioning
Air Filter: air filter
Rear Air Conditioning: rear air conditioning
Cruise Control: cruise control with steering wheel controls
Trunk/Hatch/Door Remote Release: power cargo access remote release
Power Windows: power windows with driver and passenger 1-touch down
1/4 Vent Rear Windows: power rearmost windows
Remote Keyless Entry: keyfob (front doors) remote keyless entry
Steering Wheel: steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors
Emergency SOS: emergency communication system
Overhead Console: mini overhead console with storage
Glove Box: locking glove box
Driver Door Bin: driver and passenger door bins
Dashboard Storage: dashboard storage
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio: AM/FM stereo with seek-scan
Voice Activated Radio: voice activated radio
Speed Sensitive Volume: speed-sensitive volume
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 4 speakers
Internet Access: Fleet Telematics Modem internet access
1st Row LCD: 1 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: projector beam LED low/high beam headlamps
Front Wipers: variable intermittent speed-sensitive wipers wipers
Rear Window wiper: fixed interval rear window wiper with heating wiper park
Rear Window Defroster: rear window defroster
Tinted Windows: deep-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front and rear reading lights
Variable IP Lighting: variable instrument panel lighting
Display Type: digital/analog appearance
Tachometer: tachometer
Low Tire Pressure Warning: tire specific low-tire-pressure warning

Park Distance Control: reverse sensing system rear parking sensors

Trip Computer: trip computer

Trip Odometer: trip odometer

Blind Spot Sensor: blind spot

Front Pedestrian Braking: front pedestrian detection

Forward Collision Alert: forward collision

Water Temp Gauge: water temp. gauge

Engine Hour Meter: engine hour meter

Clock: in-radio display clock

Systems Monitor: driver information centre

Check Control: redundant digital speedometer

Rear Vision Camera: rear vision camera

Oil Pressure Warning: oil-pressure warning

Water Temp Warning: water-temp. warning

Battery Warning: battery warning

Lights On Warning: lights-on warning

Key in Ignition Warning: key-in-ignition warning

Low Fuel Warning: low-fuel warning

Low Washer Fluid Warning: low-washer-fluid warning

Door Ajar Warning: door-ajar warning

Trunk Ajar Warning: trunk-ajar warning

Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes

Number of ABS Channels: 4 ABS channels

Brake Assistance: brake assist

Brake Type: four-wheel disc brakes

Vented Disc Brakes: front and rear ventilated disc brakes

Spare Tire Type: full-size spare tire

Spare Tire Mount: spare tire mounted inside under cargo

Driver Front Impact Airbag: driver and passenger front-impact airbags

Driver Side Airbag: seat-mounted driver and passenger side-impact airbags

Overhead Airbag: curtain 1st and 2nd row overhead airbag

Knee Airbag: knee airbag

Occupancy Sensor: front passenger airbag occupancy sensor

Height Adjustable Seatbelts: height adjustable front seatbelts

Seatbelt Pretensioners: front seatbelt pre-tensioners

3Point Rear Centre Seatbelt: 3 point rear centre seatbelt

Side Impact Bars: side-impact bars

Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks

Rear Child Safety Locks: rear child safety locks

Security System: security system

Tracker System: tracker system

Electronic Stability: electronic stability stability control with anti-rollover

Traction Control: ABS and driveline traction control

Front and Rear Headrests: manual adjustable front head restraints

Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5

Front Bucket Seats: front bucket seats

Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments

Reclining Driver Seat: manual reclining driver and power reclining passenger seats

Driver Lumbar: power 2-way driver and passenger lumbar support

Driver Height Adjustment: power height-adjustable driver and passenger seats

Driver Fore/Aft: power driver and passenger fore/aft adjustment

Driver Cushion Tilt: power driver and passenger cushion tilt

Rear Seat Type: rear 35-30-35 split-bench seat

Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: cloth front seat upholstery

rear seat material: vinyl rear seat upholstery

Headliner Material: full cloth headliner

Floor Covering: full vinyl/rubber floor covering

Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert

Shift Knob Trim: urethane shift knob

Interior Accents: metal-look interior accents

Cargo Space Trim: carpet cargo space

Trunk Lid: plastic trunk lid/rear cargo door

Cargo Tie Downs: cargo tie-downs

Cargo Light: cargo light

Concealed Cargo Storage: locking concealed cargo storage

Cargo Tray: cargo tray/organizer

Standard Engine:

Engine 400-hp, 3.0-liter V-6 (premium)

Standard Transmission:

Transmission 10-speed automatic w/ OD



T&D Fleet Solutions
2111 Empire Boulevard
Webster, NY 14580
(585) 794-6942
tandfleet@gmail.com

Estimate #1199

Created: 8/22/2024 10:53 AM EDT

Payment Term: Net 30

Service Writer: Thomas Trayer

ENTERPRISE FLEET MANAGMENT

1320 Brooks Avenue
Rochester, NY 14624

2025 FORD PIU

Oneida 2025 EXPLOPER (TAHOE REPLACEMENT)

| | Description | Price | QTY | HRS | Subtotal |
|----|---|------------|-----|-----|---------------------------|
| 1 | CITY OF ONEIDA GRAPHICS | \$1,350.00 | 1 | | \$1,350.00 |
| 2 | SETINA VS FRONT PARTITION KIT (FRAME IN STOCK @ T&D) | \$419.13 | 1 | | \$419.13 |
| 3 | SETINA PB450L4 MPOWER READY | \$506.62 | 1 | | \$506.62 |
| 4 | SETINA REPLACEMENT SEAT W/ CARGO BARRIER | \$1,390.37 | 1 | | \$1,390.37 |
| 5 | SETINA CARGO BOX LIFT LID, SINGLE DRAWER NO LOCK (TRANSFER FROM TAHOE) | \$158.30 | 1 | | \$158.30 |
| 6 | SETINA TRUCK FREIGHT | \$299.00 | 1 | | \$299.00 |
| 7 | SOUNDOFF MPOWER R/W FOR PUSH BUMPER | \$122.50 | 4 | | \$490.00 |
| 8 | (REUSE)SOUNDOFF NFORCE NXT (SMOKED LENSE) LIGHTBAR PACKAGE | | 1 | | \$0.00 |
| 9 | SOUNDOFF LIGHTBAR HOOK KIT | \$74.00 | 1 | | \$74.00 |
| 10 | SOUNDOFF EXPLOERER BLUEPRINT LINK KIT | \$299.00 | 1 | | \$299.00 |
| 11 | (REUSE) SOUNDOFF INTERSECTOR MIRROR LIGHTS R/W | | 2 | | \$0.00 |
| 12 | REUSE SOUNDOFF 1/4 GLASS LIGHTS R/W W/ NEW SHROUD | \$15.00 | 2 | | \$30.00 |
| 13 | SOUNDOFF REAR SPOILER BRACKET | \$61.00 | 1 | | \$61.00 |
| 14 | SOUNDOFF MPOWER REAR SPOILER R/B | \$490.00 | 1 | | \$490.00 |
| 15 | SOUNDOFF MPOWER LOWER BUMPER MOUNT | \$122.50 | 4 | | \$490.00 |
| 16 | SOUNDOFF 61" RUNNER LIGHTS R/W | \$299.00 | 2 | | \$598.00 |
| 17 | (REUSE) SOUNDOFF PRISINOR LOAD LIGHTS R/W | | 1 | | \$0.00 |
| 18 | SOUNDOFF FLASHER FOR TAILLAMPS | \$135.00 | 1 | | \$135.00 |
| 19 | HAVIS CONSOLE W/ PRINTER MOUNT | \$735.00 | 1 | | \$735.00 |
| 20 | HAVIS COMPUTER MOUNT | \$393.75 | 1 | | \$393.75 |
| 21 | HAVIS KEYBOARD ARM | \$155.00 | 1 | | \$155.00 |
| 22 | REUSE POCKETJET 8 PRINTER | | 1 | | \$0.00 |
| 23 | LABOR TO BUILD NEW EXPLORER | | | 30 | \$2,250.00 |
| | | | | | Total: \$10,324.17 |



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Webster, NY 14580
(585) 794-6942
tandfleet@gmail.com

Estimate #1199

Created: 8/22/2024 10:53 AM EDT

Payment Term: Net 30

Service Writer: Thomas Trayer

Estimates provided are an approximation of timing and charges to you for the services requested. They are based on the anticipated work to be done. It is possible for unexpected complications to cause some deviation from the original quote. You hereby authorize the repair work described in this estimate to be done along with the procurement of the necessary material(s), including permission to operate the vehicle for on-road testing or inspection. If any additional repairs are required, we will prepare a revised work order providing the cost of additional parts and labor and total revised cost. All parts are new unless specified otherwise.

Deposits are non-refundable. No returns or refunds on special ordered items or electrical parts. There is no warranty for used parts or customer supplied parts.

You agree that we are not responsible for loss or damage to your vehicle, including loss of articles left in the vehicle, including, without limitation, in case of fire, theft, or any other cause(s) beyond our control.

We are not responsible for any delays caused by unavailability of parts or delays in delivery of parts by the supplier or transporter. You have the right to know before authorizing any additional repairs what those repairs will be and what they will cost. If required repairs exceed the authorized estimated amount, we must obtain your approval to perform the repairs. We will keep you informed and perform only repairs authorized by you.

Signature _____

| | |
|--------------------|-------------|
| Parts | \$8,074.17 |
| Labor | \$2,250.00 |
| Subtotal | \$10,324.17 |
| Tax | \$0.00 |
| Grand Total | \$10,324.17 |
| Paid To Date | (\$0.00) |

| | |
|--------------------------|--------------------|
| REMAINING BALANCE | \$10,324.17 |
|--------------------------|--------------------|



T&D Fleet Solutions
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Webster, NY 14580
(585) 794-6942
tandfleet@gmail.com

Estimate #769
Created: 3/6/2024 02:51 PM EST
Payment Term: Net 30
Service Writer: Thomas Trayer

ENTERPRISE FLEET MANAGMENT

1320 Brooks Avenue
Rochester, NY 14624

2025 FORD PIU

Oneida 2025 EXPLORER (EXPLORER REPLACEMENT)

| | Description | Price | QTY | HRS | Subtotal |
|----|---|------------|-----|-----|---------------------------|
| 1 | CITY OF ONEIDA GRAPHICS | \$1,350.00 | 1 | | \$1,350.00 |
| 2 | SETINA XL FRONT PARTITION KIT (FRAME FROM OLD EXPLORER) | \$419.13 | 1 | | \$419.13 |
| 3 | SETINA PB450L4 MPOWER READY | \$506.62 | 1 | | \$506.62 |
| 4 | SETINA REPLACEMENT SEAT W/ CARGO BARRIER | \$1,390.37 | 1 | | \$1,390.37 |
| 5 | SETINA CARGO BOX LIFT LID, SINGLE DRAWER NO LOCK | \$158.30 | 1 | | \$158.30 |
| 6 | SETINA TRUCK FREIGHT | \$299.00 | 1 | | \$299.00 |
| 7 | SOUNDOFF MPOWER R/W FOR PUSH BUMPER | \$122.50 | 4 | | \$490.00 |
| 8 | SOUNDOFF NFORCE NXT (SMOKED LENSE) LIGHTBAR PACKAGE | \$2,956.00 | 1 | | \$2,956.00 |
| 9 | SOUNDOFF INTERSECTOR MIRROR LIGHTS R/W | \$186.25 | 2 | | \$372.50 |
| 10 | SOUNDOFF 1/4 GLASS LIGHTS R/W W/ SHROUD | \$135.00 | 2 | | \$270.00 |
| 11 | SOUNDOFF REAR SPOILER BRACKET | \$61.00 | 1 | | \$61.00 |
| 12 | SOUNDOFF MPOWER REAR SPOILER R/B | \$490.00 | 1 | | \$490.00 |
| 13 | SOUNDOFF MPOWER LOWER BUMPER MOUNT | \$122.50 | 4 | | \$490.00 |
| 14 | SOUNDOFF 61" RUNNER LIGHTS R/W | \$299.00 | 2 | | \$598.00 |
| 15 | SOUNDOFF PRISINOR LOAD LIGHTS R/W | \$86.30 | 1 | | \$86.30 |
| 16 | SOUNDOFF FLASHER FOR TAILLAMPS | \$125.00 | 1 | | \$125.00 |
| 17 | HAVIS CONSOLE W/ PRINTER MOUNT | \$735.00 | 1 | | \$735.00 |
| 18 | HAVIS COMPUTER MOUNT | \$393.75 | 1 | | \$393.75 |
| 19 | HAVIS KEYBOARD ARM | \$155.00 | 1 | | \$155.00 |
| 20 | REUSE POCKETJET 8 PRINTER | | 1 | | \$0.00 |
| 21 | LABOR TO BUILD NEW EXPLORER | | | 30 | \$2,250.00 |
| | | | | | Total: \$13,595.97 |



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Estimate #769

Created: 3/6/2024 02:51 PM EST

Payment Term: Net 30

Service Writer: Thomas Trayer

Estimates provided are an approximation of timing and charges to you for the services requested. They are based on the anticipated work to be done. It is possible for unexpected complications to cause some deviation from the original quote. You hereby authorize the repair work described in this estimate to be done along with the procurement of the necessary material(s), including permission to operate the vehicle for on-road testing or inspection. If any additional repairs are required, we will prepare a revised work order providing the cost of additional parts and labor and total revised cost. All parts are new unless specified otherwise.

Deposits are non-refundable. No returns or refunds on special ordered items or electrical parts. There is no warranty for used parts or customer supplied parts.

You agree that we are not responsible for loss or damage to your vehicle, including loss of articles left in the vehicle, including, without limitation, in case of fire, theft, or any other cause(s) beyond our control.

We are not responsible for any delays caused by unavailability of parts or delays in delivery of parts by the supplier or transporter. You have the right to know before authorizing any additional repairs what those repairs will be and what they will cost. If required repairs exceed the authorized estimated amount, we must obtain your approval to perform the repairs. We will keep you informed and perform only repairs authorized by you.

| | |
|--------------------------|--------------------|
| Parts | \$11,345.97 |
| Labor | \$2,250.00 |
| Subtotal | \$13,595.97 |
| Tax | \$0.00 |
| Grand Total | \$13,595.97 |
| Paid To Date | (\$0.00) |

| | |
|--------------------------|--------------------|
| REMAINING BALANCE | \$13,595.97 |
|--------------------------|--------------------|

Signature _____

Prepared For: City of Oneida
Lowell, Steve

Date 10/29/2024
AE/AM NMM/FEA

Unit

Year 2025 Make Ford Model Police Interceptor Utility

Series Base All-Wheel Drive

Vehicle Order Type Ordered Term 36 State NY Customer# 589393

| | |
|--------------|---|
| \$ 51,979.00 | Capitalized Price of Vehicle ¹ |
| \$ 0.00 * | Sales Tax <u>0.0000%</u> State <u>NY</u> |
| \$ 103.00 * | Initial License Fee |
| \$ 0.00 | Registration Fee |
| \$ 625.00 | Other: (See Page 2) |
| \$ 0.00 * | Capitalized Price Reduction |
| \$ 9,000.00 | Gain Applied From Prior Unit |
| \$ 0.00 * | Security Deposit |
| \$ 0.00 | Taxes |

All language and acknowledgments contained in the signed quote apply to all vehicles that are ordered under this signed quote.

Order Information

| | |
|-----------------|---|
| Driver Name | Customer to Update |
| Exterior Color | Iconic Silver Metallic |
| Interior Color | Charcoal Black w/Unique HD Cloth Front Bucket |
| Lic. Plate Type | Government |
| GVWR | 0 |

| | |
|--------------------|---|
| \$ 43,604.00 | Total Capitalized Amount (Delivered Price) |
| \$ 1,068.30 | Depreciation Reserve @ <u>2.4500%</u> |
| \$ 213.84 | Monthly Lease Charge (Based on Interest Rate - Subject to a Floor) ² |
| \$ 1,282.14 | Total Monthly Rental Excluding Additional Services |

Additional Fleet Management

Master Policy Enrollment Fees

| | |
|---------|--|
| \$ 0.00 | Commercial Automobile Liability Enrollment |
| | Liability Limit <u>\$0.00</u> |

| | |
|---------|----------------------------|
| \$ 0.00 | Physical Damage Management |
|---------|----------------------------|

| | |
|----------------------|--------------|
| Comp/Coll Deductible | <u>0 / 0</u> |
|----------------------|--------------|

| | |
|---------|---|
| \$ 0.00 | Full Maintenance Program ³ Contract Miles <u>0</u> |
| | Incl: # Brake Sets (1 set = 1 Axle) <u>0</u> |

| | |
|--------------------|-------------------------|
| OverMileage Charge | <u>\$ 0.00</u> Per Mile |
|--------------------|-------------------------|

| | |
|------------------|-----------------------------|
| # Tires <u>0</u> | Loaner Vehicle Not Included |
|------------------|-----------------------------|

| | |
|----------------|-------------------------------------|
| \$ 0.00 | Additional Services SubTotal |
|----------------|-------------------------------------|

| | |
|---------|------------------------------------|
| \$ 0.00 | Tax <u>0.0000%</u> State <u>NY</u> |
|---------|------------------------------------|

| | |
|--------------------|---|
| \$ 1,282.14 | Total Monthly Rental Including Additional Services |
|--------------------|---|

| | |
|-------------|--|
| \$ 5,145.20 | Reduced Book Value at <u>36</u> Months |
|-------------|--|

| | |
|-----------|---|
| \$ 400.00 | Service Charge Due at Lease Termination |
|-----------|---|

Quote based on estimated annual mileage of 30,000

Current market and vehicle conditions may also affect value of vehicle)

Quote is Subject to Customer's Credit Approval)

Notes

Enterprise FM Trust will be the owner of the vehicle covered by this Quote. Enterprise FM Trust (not Enterprise Fleet Management) will be the Lessor of such vehicle under the Master Open - End (Equity) Lease Agreement and shall have all rights and obligations of the Lessor under the Master Open - End (Equity) Lease Agreement with respect to such vehicle. Lessee must maintain insurance coverage on the vehicle as set forth in Section 11 of the Master Open-End (Equity) Lease Agreement until the vehicle is sold.

ALL TAX AND LICENSE FEES TO BE BILLED TO LESSEE AS THEY OCCUR.

Lessee hereby authorizes this vehicle order, and agrees to lease the vehicle on the terms set forth herein and in the Master Equity Lease Agreement. In the event Lessee fails or refuses to accept delivery of the ordered vehicle, Lessee agrees that Lessor shall have the right to collect damages, including, but not limited to, a \$500 disposal fee, interest incurred, and loss of value.

LESSEE City of Oneida

BY

TITLE

DATE

INDICATES ITEMS TO BE BILLED ON DELIVERY.

¹ Capitalized price of vehicle may be adjusted to reflect final manufacturer's invoice, plus a pre delivery interest charge. Lessee hereby assigns to Lessor any manufacturer rebates and/or manufacturer incentives intended for the Lessee, which rebates and/or incentives have been used by Lessor to reduce the capitalized price of the vehicle.

² Monthly lease charge will be adjusted to reflect the interest rate on the delivery date (subject to a floor).

³ The inclusion herein of references to maintenance fees/services are solely for the administrative convenience of Lessee. Notwithstanding the inclusion of such references in this [Invoice/Schedule/Quote], all such maintenance services are to be performed by Enterprise Fleet Management, Inc., and all such maintenance fees are payable by Lessee solely for the account of Enterprise Fleet Management, Inc., pursuant to that certain separate [Maintenance Agreement] entered into by and between Lessee and Enterprise Fleet Management, Inc.; provided that such maintenance fees are being billed by Enterprise FM Trust, and are payable at the direction of Enterprise FM Trust, solely as an authorized agent for collection on behalf of Enterprise Fleet Management, Inc.

Aftermarket Equipment Total

| Description | (B)illed or (C)apped | Price |
|--|----------------------|--------------|
| Custom Equipment | B | \$ 12,993.97 |
| | | |
| Total Aftermarket Equipment Billed | | \$ 12,993.97 |
| Total Aftermarket Equipment Capitalized | | \$ 0.00 |
| Aftermarket Equipment Total | | \$ 0.00 |

Other Totals

| Description | (B)illed or (C)apped | Price |
|--|----------------------|-----------|
| Pricing Plan Delivery Charge | C | \$ 125.00 |
| Courtesy Delivery Fee | C | \$ 500.00 |
| | | |
| Total Other Charges Billed | | \$ 0.00 |
| Total Other Charges Capitalized | | \$ 625.00 |
| Other Charges Total | | \$ 625.00 |

VEHICLE INFORMATION:

2025 Ford Police Interceptor Utility Base All-Wheel Drive - US

Series ID: K8A

Pricing Summary:

| | INVOICE | MSRP |
|--------------------|--------------------|--------------------|
| Base Vehicle | \$48,029 | \$49,515.00 |
| Total Options | \$4,295.00 | \$4,570.00 |
| Destination Charge | \$1,595.00 | \$1,595.00 |
| Total Price | \$53,919.00 | \$55,680.00 |

SELECTED COLOR:

Exterior: JS-Iconic Silver Metallic

Interior: 9W-Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear

SELECTED OPTIONS:

| CODE | DESCRIPTION | INVOICE | MSRP |
|-------|--|----------|----------|
| 119WB | 119" Wheelbase | STD | STD |
| 18X | 100 Watt Siren/Speaker w/Bracket & Pigtail | \$329.00 | \$350.00 |
| 425 | 50-State Emissions System | STD | STD |
| 44U | Transmission: 10-Speed Automatic (44U) | NC | NC |
| 500A | Order Code 500A | NC | NC |
| 51P | Driver Only Spot Lamp Prep Kit | \$132.00 | \$140.00 |
| 51T | Driver Only LED Bulb Spot Lamp (Whelen) | \$394.00 | \$420.00 |
| 52P | Hidden Door-Lock Plunger | \$150.00 | \$160.00 |
| 59E | Keyed Alike - 1435x | \$47.00 | \$50.00 |
| 60A | Grille LED Lights, Siren & Speaker Pre-Wiring | Included | Included |
| 60R | Noise Suppression Bonds (Ground Straps) | \$94.00 | \$100.00 |
| 63V | Cargo Storage Vault | \$253.00 | \$270.00 |
| 66A | Front Headlamp Lighting Solution | \$846.00 | \$900.00 |
| 66B | Tail Lamp Lighting Solution | \$405.00 | \$430.00 |
| 66C | Rear Lighting Solution | \$432.00 | \$460.00 |
| 68G | Rear-Door Controls Inoperable | Included | Included |
| 76D | Underbody Deflector Plate | \$320.00 | \$340.00 |
| 9 | Unique HD Cloth Front Bucket Seats w/Vinyl Rear | Included | Included |
| 99C | Engine: 3.0L V6 EcoBoost | \$893.00 | \$950.00 |
| 9W_01 | Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear | NC | NC |
| JS_01 | Iconic Silver Metallic | NC | NC |
| NONAX | 3.31 Axle Ratio | Included | Included |
| PAINT | Monotone Paint Application | STD | STD |
| STDGV | GVWR: 6,840 lbs (3,103 kgs) | Included | Included |
| STDRD | Radio: AM/FM/MP3 Capable | Included | Included |
| STDTR | Tires: 255/60R18 AS BSW | Included | Included |
| STDWL | Wheels: 18" x 8" 5-Spoke Painted Black Steel | Included | Included |
| SYNC | SYNC Phoenix Communication & Entertainment System | Included | Included |

CONFIGURED FEATURES:

Body Exterior Features:

Number Of Doors: 4
Rear Cargo Door Type: liftgate
Driver And Passenger Mirror: power remote manual folding side-view door mirrors
Convex Driver Mirror: convex driver and passenger mirror
Spoiler: rear lip spoiler
Skid Plates: skid plates
Door Handles: black
Front And Rear Bumpers: body-coloured front and rear bumpers with black rub strip
Front Tow Hooks: 1 front tow hooks
Body Material: galvanized steel/aluminum body material
: class III trailering with harness, hitch
Body Side Cladding: body-coloured bodyside cladding
Grille: black grille

Convenience Features:

Air Conditioning: automatic dual-zone front air conditioning
Air Filter: air filter
Rear Air Conditioning: rear air conditioning
Cruise Control: cruise control with steering wheel controls
Trunk/Hatch/Door Remote Release: power cargo access remote release
Power Windows: power windows with driver and passenger 1-touch down
1/4 Vent Rear Windows: power rearmost windows
Remote Keyless Entry: keyfob (front doors) remote keyless entry
Steering Wheel: steering wheel with manual tilting, manual telescoping
Day-Night Rearview Mirror: day-night rearview mirror
Driver and Passenger Vanity Mirror: driver and passenger-side visor mirrors
Emergency SOS: emergency communication system
Overhead Console: mini overhead console with storage
Glove Box: locking glove box
Driver Door Bin: driver and passenger door bins
Dashboard Storage: dashboard storage
Driver Footrest: driver's footrest
Retained Accessory Power: retained accessory power
Power Accessory Outlet: 2 12V DC power outlets

Entertainment Features:

radio: AM/FM stereo with seek-scan
Voice Activated Radio: voice activated radio
Speed Sensitive Volume: speed-sensitive volume
Steering Wheel Radio Controls: steering-wheel mounted audio controls
Speakers: 4 speakers
Internet Access: Fleet Telematics Modem internet access
1st Row LCD: 1 1st row LCD monitor
Wireless Connectivity: wireless phone connectivity
Antenna: integrated roof antenna

Lighting, Visibility and Instrumentation Features:

Headlamp Type: projector beam LED low/high beam headlamps
Front Wipers: variable intermittent speed-sensitive wipers wipers
Rear Window wiper: fixed interval rear window wiper with heating wiper park
Rear Window Defroster: rear window defroster
Tinted Windows: deep-tinted windows
Dome Light: dome light with fade
Front Reading Lights: front and rear reading lights
Variable IP Lighting: variable instrument panel lighting
Display Type: digital/analog appearance
Tachometer: tachometer
Low Tire Pressure Warning: tire specific low-tire-pressure warning

Park Distance Control: reverse sensing system rear parking sensors

Trip Computer: trip computer

Trip Odometer: trip odometer

Blind Spot Sensor: blind spot

Front Pedestrian Braking: front pedestrian detection

Forward Collision Alert: forward collision

Water Temp Gauge: water temp. gauge

Engine Hour Meter: engine hour meter

Clock: in-radio display clock

Systems Monitor: driver information centre

Check Control: redundant digital speedometer

Rear Vision Camera: rear vision camera

Oil Pressure Warning: oil-pressure warning

Water Temp Warning: water-temp. warning

Battery Warning: battery warning

Lights On Warning: lights-on warning

Key in Ignition Warning: key-in-ignition warning

Low Fuel Warning: low-fuel warning

Low Washer Fluid Warning: low-washer-fluid warning

Door Ajar Warning: door-ajar warning

Trunk Ajar Warning: trunk-ajar warning

Brake Fluid Warning: brake-fluid warning

Safety And Security:

ABS four-wheel ABS brakes

Number of ABS Channels: 4 ABS channels

Brake Assistance: brake assist

Brake Type: four-wheel disc brakes

Vented Disc Brakes: front and rear ventilated disc brakes

Spare Tire Type: full-size spare tire

Spare Tire Mount: spare tire mounted inside under cargo

Driver Front Impact Airbag: driver and passenger front-impact airbags

Driver Side Airbag: seat-mounted driver and passenger side-impact airbags

Overhead Airbag: curtain 1st and 2nd row overhead airbag

Knee Airbag: knee airbag

Occupancy Sensor: front passenger airbag occupancy sensor

Height Adjustable Seatbelts: height adjustable front seatbelts

Seatbelt Pretensioners: front seatbelt pre-tensioners

3Point Rear Centre Seatbelt: 3 point rear centre seatbelt

Side Impact Bars: side-impact bars

Tailgate/Rear Door Lock Type: tailgate/rear door lock included with power door locks

Rear Child Safety Locks: rear child safety locks

Security System: security system

Tracker System: tracker system

Electronic Stability: electronic stability stability control with anti-rollover

Traction Control: ABS and driveline traction control

Front and Rear Headrests: manual adjustable front head restraints

Rear Headrest Control: 3 rear head restraints

Seats And Trim:

Seating Capacity max. seating capacity of 5

Front Bucket Seats: front bucket seats

Number of Driver Seat Adjustments: 8-way driver and passenger seat adjustments

Reclining Driver Seat: manual reclining driver and power reclining passenger seats

Driver Lumbar: power 2-way driver and passenger lumbar support

Driver Height Adjustment: power height-adjustable driver and passenger seats

Driver Fore/Aft: power driver and passenger fore/aft adjustment

Driver Cushion Tilt: power driver and passenger cushion tilt

Rear Seat Type: rear 35-30-35 split-bench seat

Rear Folding Position: rear seat fold-forward seatback

Leather Upholstery: cloth front seat upholstery

rear seat material: vinyl rear seat upholstery

Headliner Material: full cloth headliner

Floor Covering: full vinyl/rubber floor covering

Dashboard Console Insert, Door Panel Insert Combination: metal-look instrument panel insert, door panel insert, console insert

Shift Knob Trim: urethane shift knob

Interior Accents: metal-look interior accents

Cargo Space Trim: carpet cargo space

Trunk Lid: plastic trunk lid/rear cargo door

Cargo Tie Downs: cargo tie-downs

Cargo Light: cargo light

Concealed Cargo Storage: locking concealed cargo storage

Cargo Tray: cargo tray/organizer

Standard Engine:

Engine 400-hp, 3.0-liter V-6 (premium)

Standard Transmission:

Transmission 10-speed automatic w/ OD



T&D Fleet Solutions
2111 Empire Boulevard
Webster, NY 14580
(585) 794-6942
tandfleet@gmail.com

Estimate #768
Created: 3/6/2024 02:32 PM EST
Payment Term: Net 30
Service Writer: Thomas Trayer

ENTERPRISE FLEET MANAGEMENT

1320 Brooks Avenue
Rochester, NY 14624

2025 FORD PIU

Oneida 2025 EXPLORER (GHOST CAR)

| | Description | Price | QTY | HRS | Subtotal |
|--------|---|------------|-----|-----|-------------|
| 1 | CITY OF ONEIDA GRAPHICS (NEW GHOST DESIGN) | \$1,350.00 | 1 | | \$1,350.00 |
| 2 | SETINA XL FRONT PARTITION INSTALL KIT (FRAME FROM OLD EXPLORER) | \$419.13 | 1 | | \$419.13 |
| 3 | SETINA PB450L4 MPOWER READY | \$506.62 | 1 | | \$506.62 |
| 4 | SETINA REPLACEMENT SEAT W/ CARGO BARRIER | \$1,390.37 | 1 | | \$1,390.37 |
| 5 | SETINA CARGO BOX INSTALL KIT (USE BOX FROM OLD EXPLORER) | \$158.30 | 1 | | \$158.30 |
| 6 | SETINA TRUCK FREIGHT | \$299.00 | 1 | | \$299.00 |
| 7 | SOUNDOFF MPOWER R/W FOR PUSH BUMPER | \$122.50 | 4 | | \$490.00 |
| 8 | SOUNDOFF INTERIOR LIGHTBAR PACKAGE | \$2,905.00 | 1 | | \$2,905.00 |
| 9 | SOUNDOFF INTERSECTOR MIRROR LIGHTS R/W | \$186.25 | 2 | | \$372.50 |
| 10 | SOUNDOFF 1/4 GLASS LIGHTS R/W W/ SHROUD | \$135.00 | 2 | | \$270.00 |
| 11 | SOUNDOFF MPOWER LOWER BUMPER MOUNT | \$122.50 | 4 | | \$490.00 |
| 12 | SOUNDOFF 61" R/W RUNNER LIGHTS | \$299.00 | 2 | | \$598.00 |
| 13 | SOUNDOFF PRISINOR LOAD LIGHTS R/W | \$86.30 | 1 | | \$86.30 |
| 14 | SOUNDOFF FLASHER FOR TAILLAMPS | \$125.00 | 1 | | \$125.00 |
| 15 | REUSE BROTHER POCKET JET PRINTER (OLD EXPLORER) | | 1 | | \$0.00 |
| 16 | REUSE HAVIS GTEC DOCK W/ POWER SUPPLY (OLD EXPLORER) | | 1 | | \$0.00 |
| 17 | HAVIS CONSOLE W/ PRINTER MOUNT | \$735.00 | 1 | | \$735.00 |
| 18 | HAVIS COMPUTER MOUNT C-DMM-3024 | \$393.75 | 1 | | \$393.75 |
| 19 | HAVIS KEYBOARD ARM | \$155.00 | 1 | | \$155.00 |
| 20 | LABOR TO BUILD NEW EXPLORER | | | 30 | \$2,250.00 |
| Total: | | | | | \$12,993.97 |

Estimates provided are an approximation of timing and charges to you for the services requested. They are based on the anticipated work to be done. It is possible for unexpected complications to cause some deviation from the original quote. You hereby authorize the repair work described in this estimate to be done along with the procurement of the necessary material(s), including permission to operate the vehicle for on-road testing or inspection. If any additional repairs are required, we will prepare a revised work order providing the cost of additional parts and labor and total revised cost. All parts are new unless specified otherwise.

Deposits are non-refundable. No returns or refunds on special ordered items or electrical parts. There is no warranty for used parts or customer supplied parts.

You agree that we are not responsible for loss or damage to your vehicle, including loss of articles left in the vehicle, including, without limitation, in case of fire, theft, or any other cause(s) beyond our control.

| | |
|--------------------|-------------|
| Parts | \$10,743.97 |
| Labor | \$2,250.00 |
| Subtotal | \$12,993.97 |
| Tax | \$0.00 |
| Grand Total | \$12,993.97 |
| Paid To Date | (\$0.00) |

REMAINING BALANCE \$12,993.97



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We are not responsible for any delays caused by unavailability of parts or delays in delivery of parts by the supplier or transporter. You have the right to know before authorizing any additional repairs what those repairs will be and what they will cost. If required repairs exceed the authorized estimated amount, we must obtain your approval to perform the repairs. We will keep you informed and perform only repairs authorized by you.

Signature _____